





The 2nd International Trade Fair for The Pet Industry in Vietnam

POST SHOW REPORT



























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Welcome to Petfair Vietnam 2025

Petfair Vietnam 2025 is the leading international exhibition for pet care, products, and services in Vietnam.

Bringing together brands, distributors, retailers, veterinarians, breeders, and pet lovers, the show has become a dynamic platform for business, innovation, and industry connections in the Southeast Asia region.

With strong participation from over 250+ exhibitors & brands across 20+ countries and thousands of trade visitors, Petfair Vietnam continues to grow as the key gateway into Vietnam's booming pet market.

From live shows and expert seminar to product launches and B2B programs, Petfair Vietnam 2025 delivered a vibrant and memorable experience for all participants.



Exhibitor Highlights



Exhibitor Overview: Origins & Profiles

Petfair Vietnam serves as a strategic gateway to the fast-growing pet market in Vietnam and Southeast Asia



250+ **Exhibitors & Brands**



Countries & Regions



5.000 **Exhibition Area**



of exhibitors were satisfied with the quality of professional visitors at Petfair Vietnam 2025

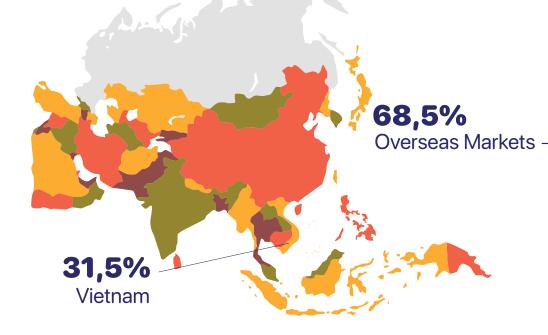


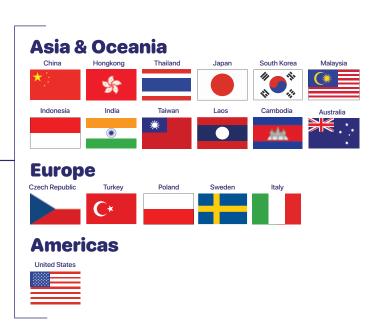
rated their participation as effective and beneficial to their business goals



stated they plan to return for the next edition of Petfair Vietnam in 2026







Product Categories of Exhibitors Pet Food & Treats continued to dominate at Petfair Vietnam 2025, accounting for over 39.8% of exhibitor offerings. Grooming & Hygiene, Veterinary Health, and Accessories followed, reflecting key growth sectors in Vietnam's pet industry Others 1.7% -39.8% Pet Tech & Smart Products 3% **Pet Food & Treats** E-commerce / Retail / Platform 2% **Aquarium & Aquatic** 5% **Pet Services** 4.3%

11%

Veterinary & Health Products

22.5%

Grooming & Hygiene

10.6%



Pet Accessories & Toys

Visitor Overview & Satisfaction

Petfair Vietnam 2025 welcomed

11,850 trade visitors from

38 countries and regions



of visitors were satisfied with the range and quality of products on display



of visitors found valuable new business contacts during the event



of visitors were decision-makers or involved in purchasing and procurement

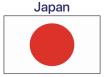


Top 10 countries & regions represented by trade visitors













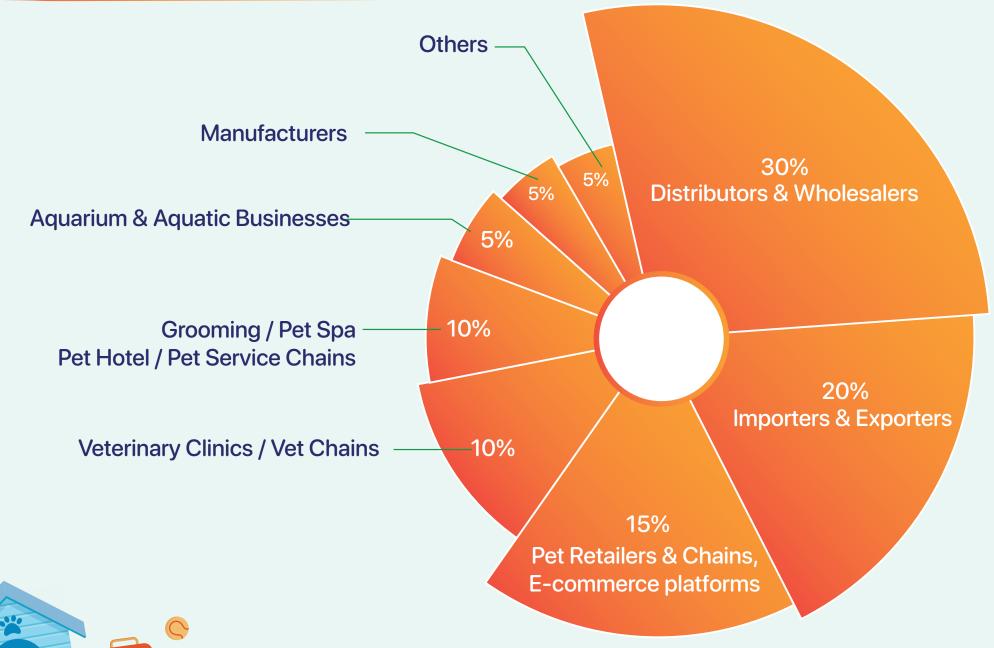








Key Buyer Profile



Main Visiting Reasons

Discovering new products innovations 54% Sourcing suppliers for pet food, grooming & healthcare 47% Business networking & partnership development 40% Learning about new veterinary & tech solutions 31% Exploring retail trends & accessories 28% Knowledge exchange via seminars and expert sessions 24% Evaluating industry players / competitors 16% Procurement & investment planning 13% Finalizing deals / placing purchase orders 0% 20% 40% 60% 80% 100%



Strategic Media Impact & Audience Engagement



6,299,678

video views, impressions, and online reach were achieved across multi-channel digital platforms (Facebook, TikTok, LinkedIn, Website), highlighting the wide visibility and digital impact of the Petfair Vietnam 2025 media campaign.



40,437

total mentions of the hashtags #PetfairVietnam2025, #PetfairVietnam, #PetfairVN2025 #Petfair2025 were mentioned from January to June 2025, reflecting strong online engagement and industry buzz.



20,000+



- ➤ Average open rate: 37.9%
- ➤ Click-through rate (CTR): 10.1%



100+

LCD screens across major office buildings showcased Petfair Vietnam 2025, enhancing brand visibility among professionals and business audiences in key urban locations.



press and media publications, including online news, printed magazines, and national TV

www.petfair-vietnam.com







Global Outreach & Media Collaborations



International Media Barter





































































Highlight Activities

























AQUARIUM ZONE



SEMINAR PROGRAM

Exhibitor & Buyer Testimonials

66 Unicharm, a leading pet care product manufacturer from Japan, specializes in pet food and hygiene products. This is our second time joining Petfair Vietnam, a great opportunity to connect with pet shop owners. We look forward to returning in future editions.

> Ms. Ngo Thi Lan - Brand Manager **DIANA UNICHARM JSC**



66 It was a fantastic first day at the show! We met lots of international customers, had great conversations, and connected with many potential partners and major distributors. We look forward to continuing our journey with the exhibition in the coming years.

> Mr. Benjamin Mr. Nguyen Van Thuyen - Co-founder **CBS TRADE LIMITED COMPANY**



We specialize in manufacturing pet toys and leashes made in Vietnam, primarily for export to the Americas and Europe. The scale and industry diversity of this year's exhibition have significantly improved compared to Petfair Vietnam 2024. Through this event, we've connected with many partners not only from Vietnam but also from international markets. We will be back for Petfair Vietnam 2026.

Ms. Ivy Nguyen - Sales Manager TECHLINK PETS (VIETNAM) CO., LTD.



We are very pleased to be here in Vietnam for this important exhibition. As an Italian company specializing in high-quality pet food, we had the chance to meet distributors, retailers, veterinarians, and even pet lovers who are interested in premium Italian products. We also connected with several potential partners through this exhibition, which opens up exciting business opportunities for us in the Vietnamese market. Our feelings are very positive, and of course, we will be back at Petfair Vietnam 2026.

Mr. Andrea Battaglia - Junior Export Manager **PET 360 S.R.L.**





We are an importer and distributor of pet products in the Vietnamese market. At Petfair Vietnam 2025, we had the valuable opportunity to meet and connect with many potential international partners. We hope to see more events like this in the future, where distributors like us can discover products that are well-suited to the local market.

Mrs. Teppi - Sales Manager ANDY TRADING SERVICE CO., LTD



This year, I was impressed by the diversity of product categories at the exhibition — from pet food and smart devices to healthcare products and toys. Many international companies were participating, and I had the chance to meet several promising partners. I hope this will be the beginning of long-term business collaborations. The scale of this year's show truly left a strong impression on me.

Mr. Jake - Sales Manager PLANET ASIA COMPANY LIMITED



SEËYOU AGAIN





SECC, Ho Chi Minh City

www.petfair-vietnam.com



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