



Sự kiện đồng tổ chức
Co-located Event



6 - 8.11.2024



SECC, HCMC, VIETNAM

POST SHOW REPORT 2024

VIETNAM'S INTERNATIONAL WATER SUPPLY
SANITATION, WATER RESOURCES
AND PURIFICATION EVENT



VIETNAM'S LEADING EXHIBITION
ON TRANSPORTATION, WASTE TREATMENT
AND ENVIRONMENT TECHNOLOGY

Ban tổ chức | Organised by:



SES Vietnam Exhibition
Services Company
Limited



This event is powered by
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EVENT OVERVIEW

Vietwater 2024 & WETV 2024 proudly brought together over 380 leading manufacturers, distributors, and technology providers from 25+ countries and regions, offering a comprehensive showcase of the latest innovations in water supply, sanitation, environment and wastewater treatment. With 10+ international pavilions representing key markets such as China, Germany, Italy, Japan, Korea, Singapore, Switzerland, Taiwan, Türkiye, and Vietnam, the event covered an expansive 10,000m², featuring a diverse range of cutting-edge solutions for water and environmental industries.

The co-located WETV 2024 enriched the portfolio with environmental equipment and technologies, reinforcing the event's status as the region's premier platform for water and waste management innovations. Beyond the exhibition, a series of high-caliber international conferences underscored the event's commitment to driving sustainable development in Vietnam's water and environmental sectors.

This report highlights the key achievements, insights, and milestones of Vietwater 2024 & WETV 2024, showcasing their impact in fostering industry connections, facilitating transformative discussions, and paving the way for future growth in the water & environment industry.

Let's dive into the impressive figures that highlight the success and growing influence of Vietwater & WETV 2024!

10,000 m² Exhibition Space

380+ Exhibiting Companies

40+ Countries / Regions

10 Group pavilions

11,000+ Trade Attendees

Group pavilions



China



German



Italy



Japan



Korea



Singapore



Switzerland



Taiwan



Türkiye



Vietnam

(*) Post show statistics were generated in November 2024.

EXHIBITOR ANALYSIS

GEOGRAPHICAL BREAKDOWN

TOTAL COMPANIES: 383

International: **87%**

Local: **13%**

From: Türkiye, Italy, Usa, Australia, Korea, Czech, Malaysia, Turkey, Taiwan, Vietnam, Germany, India, Sri Lanka, Singapore, South Africa (Rep Of), Hongkong, The Channel Islands, Bangladesh, Japan, China, Indonesia, Switzerland, Denmark, Thailand, Philippines, Austria,...

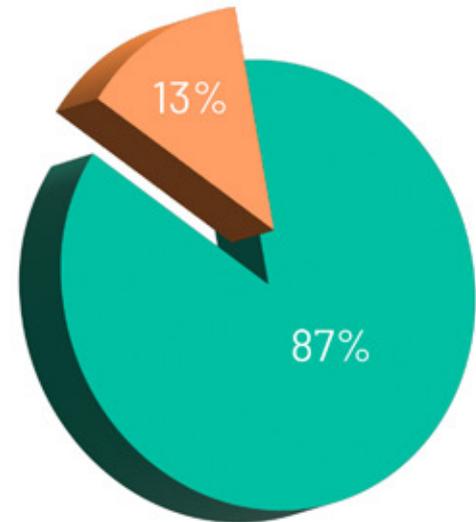


EXHIBIT PROFILES



WATER SUPPLY

- Technology
- AOD & Centrifugal Pumps
- Band Filter
- Bandscreens



DRAINAGE & SEWERAGE TECHNOLOGY

- Actuators
- Alarm Equipment
- AOD & Centrifugal Pumps
- Bleed - Of - Control Equipment



WASTEWATER TREATMENT TECHNOLOGY

- Absorption Agents and Devices
- Activated Carbons
- Aerated Grit Chamber
- Aeration Equipment



WATER TREATMENT TECHNOLOGY

- Aeration Equipment
- Aeration Systems
- Aerators, Brush
- Alarm Equipment



SLUDGE TREATMENT TECHNOLOGY

- Conveyors of Sludge Cake
- Activated Sludge Plants Design and Operation
- Sludge Centrifuges
- Sludge Density Control



WATER TESTING & MEASUREMENT

- Analysers
- Analysis Apparatus
- Bleed - Of - Control Equipment
- BOD Test & Measurement



IRRIGATION

- Alarm Equipment
- BOD Test & Measurement
- Flow Rate
- Flow Velocity



PUMPS & VALVES

- AOD & Centrifugal Pumps
- Electric Motors
- Metering Pumps
- On-site Pump Efficiency



FITTING & MATERIALS

- AOD & Centrifugal Pumps
- Auma Gearboxes
- Ball & Roller Bearings
- Band Filter



ENVIRONMENTAL TECHNOLOGY

- Air Pollution Control Equipment
- Cleaning Equipment
- Deaerators
- Decarbonization



WATER MANAGEMENT & SMART WATER SOLUTIONS

- Activated Sludge Plants Design and Operation
- Alarm Equipment
- Bleed-Of-Control Equipment
- Drillings, Drilling Equipment,
- Drilling Systems



WASTE & ENVIRONMENTAL TECHNOLOGY (WETV)

- Waste management and recycling
- Industrial waste gas recycling, control and treatment
- Industrial fumes, dust control and removal
- Environmental Monitoring and Measurement

*For the full list of profiles, please visit our website: www.vietwater.com

EXHIBITOR ANALYSIS

EXHIBITOR HIGHLIGHTS

and many more...

EXHIBITOR ANALYSIS

EXHIBITOR'S FEEDBACK

88.4%

of exhibitors satisfied with the show

We aim to introduce our finest products to the Vietnamese market while expanding our reach into international markets. This exhibition serves as a valuable platform for us to deepen engagement with our customers and connect with potential new clients.



Ms. Nguyen Thi May
Sales Manager 02

Son Ha SSP Vietnam Sole Member Company Limited

82.9%

of exhibitors will recommend Vietwater to friends or colleagues.

We have chosen to participate in Vietwater because it is one of the largest and most influential events in Vietnam's water industry. As a global leader in wastewater pumping solutions, we are proud to be recognized as one of the key players in events of this caliber.



Mr. Florian Garier
Managing Director Vietnam

SFA Vietnam

77.1%

of exhibitors will return in 2025.

This water exhibition presents an excellent opportunity for KST to connect and expand its network with businesses both domestically and internationally. It serves as a platform to boost sales and attract potential customers, fostering future growth.



Ms. Huong Vinh
Sales Manager

KST Korea Valve Co., Ltd.

We feel that all the visitors and customers come from the water treatment sector, as well as from other industries such as building services, sludge treatment, and boiler systems. It's like being in a meeting room where we reconnect with old friends and long-time customers while also discovering new opportunities.



Mr. Jason WU
Deputy General Manager

Zhongjin Environment- CNP Business Division CNP Overseas Business Branch

I have attended numerous international exhibitions in places like Shanghai, Singapore, Malaysia, and Indonesia, all organized by Informa. However, this is my first time participating as an exhibitor. Over the years, I've closely followed many Vietwater exhibitions in Vietnam, and I must say, this year's event is truly impressive. The diversity of exhibitors and the high caliber of attendees are particularly noteworthy.



Mr. Nguyen Tien Cuong
General Director

Telkom Technology & Equipment Joint Stock Company

For the Singapore Water Association, we have successfully brought a member company to participate in this exhibition at least three to four times. The reason we chose to participate is that we recognize the Vietnamese market as critically important for our member companies. I believe it offers excellent marketing opportunities as well as significant business prospects for all our members.



Mr. Gerald Yapp
Digital and Marketing Manager

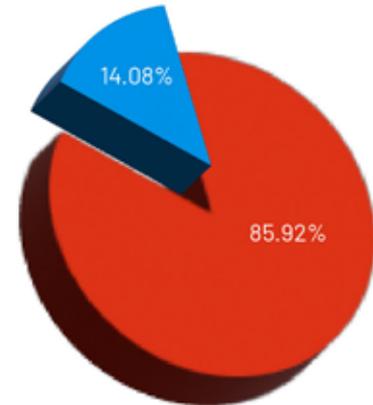
Singapore Water Association

VISITOR ANALYSIS

TRADE VISITORS

■ VISITOR BY GEOGRAPHY

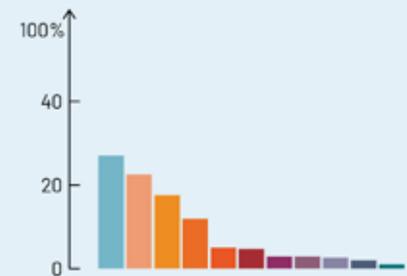
Country/Region	QTY	Percentage (%)
Vietnam	7,650	85.92%
International	1,254	14.08%



(*) From: CHINA, CAMBODIA, SOUTH KOREA, MALAYSIA, SINGAPORE, TAIWAN, JAPAN, PHILIPPINES, INDONESIA, INDIA, THAILAND, AUSTRALIA, USA, GERMANY, UNITED ARAB EMIRATES, ITALY, IRAN, EGYPT, CANADA, ALAND ISLANDS, UK, MYANMAR, HONG KONG, SPAIN, SAUDI ARABIA, FRANCE, FINLAND, BANGLADESH, ALBANIA, YEMEN, NETHERLANDS, VATICAN CITY STATE, PHILIPPINE, NORWAY, JORDAN, SWEDEN, SRI LANKA, MEXICO, GHANA, DENMARK, CROATIA, COMOROS, BRUNEI, ARUBA, AMERICAN SAMOA, ALGERIA

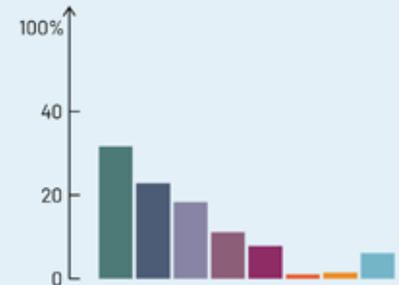
■ VISITOR BY DEPARTMENT

Job Function	Percentage (%)	Job Function	Percentage (%)
Owner / Chairman / Managing Director	27.0%	Plant Management	2.9%
Sales / Marketing	22.5%	Design / Development	2.9%
Department Head	17.6%	Research & Development (R&D)	2.6%
Project Engineering	11.9%	Import / Export	2.0%
Purchasing	5.0%	Contractor	1.0%
Consultant	4.7%		

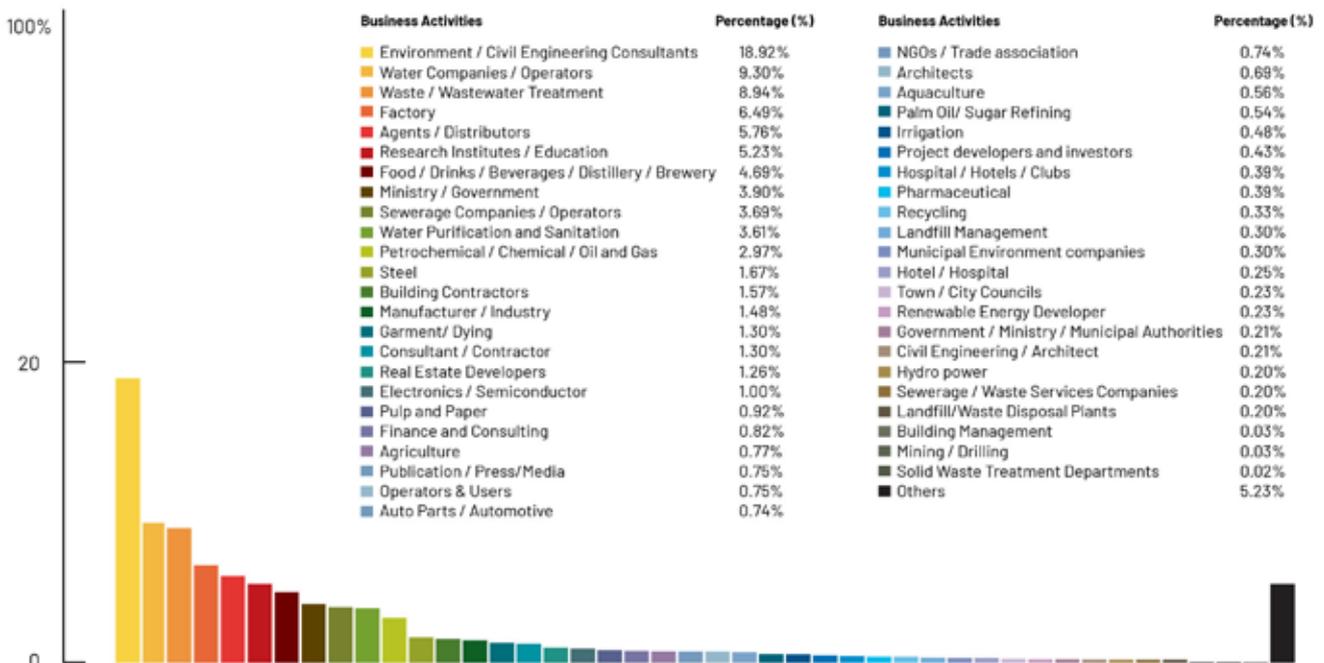


■ VISITOR BY BUSINESS NATURE

Business Nature	Percentage (%)
Distributor / Wholesaler / Retailer	31.6%
Manufacturer	22.8%
Services / Consultancy	18.3%
Government Agency / Trade Association / Accademia	11.1%
Importer / Exporter	7.8%
Transportation / Logistics / Warehouse	1.0%
Media / Publisher	1.4%
Others	6.1%

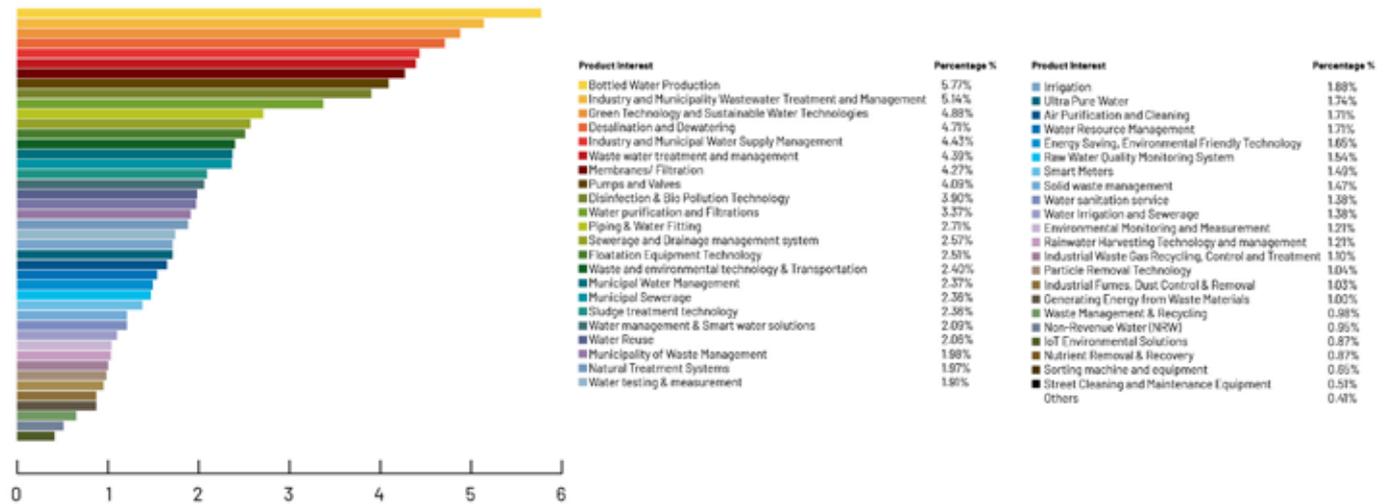


■ VISITOR BY BUSINESS ACTIVITY - PRODUCT MAIN CATEGORIES



VISITOR ANALYSIS

VISITOR BY PRODUCT/SERVICE OF INTEREST



VISITOR SATISFACTION

CSAT

8.8

Visitors were satisfied with the overall result of the show

CUSTOMER LOYALTY

8.5

At this score, most of visitors will be back in the next edition

NPS - NET PROMOTER SCORE

68

Visitors will be likely to very likely to recommend the show to their peers

The exhibition provides a platform for connecting with numerous companies and businesses worldwide. It opens up opportunities to explore potential trade partners and expand within one's industry. In my opinion, this is a practical and valuable exhibition that facilitates business networking.

Mr. Ma Tuan Hoang

Sales & Market Development Department
SG Sagawa Vietnam Co., Ltd.

The exhibition provides an excellent platform for businesses and government agencies like ours to network, gain new insights, and stay updated on the latest projects being implemented both domestically and internationally.

Mr. Hoang Trong Nhan

Specialist
Technical Infrastructure Management Center, Vung Tau City

I greatly appreciate Vietwater every year, and this year is no exception. The booths are vibrant, and the number of exhibitors continues to grow annually. I look forward to seeing even more high-quality booths next year, along with expanded opportunities for trade and connection.

Mr. Dang Hong Ky

General Director
N.I.D Production and Trading Joint Stock Company

EVENT HIGHLIGHTS

OPENING CEREMONY & VIP TOUR

The event drew the attention of numerous media outlets, with over 70 reputable press outlets in Vietnam covering the program. The three-day exhibition kicked off with the presence of distinguished guests, including VVIPs from government bodies, industry associations, and representatives of international pavilions.



Throughout the 3-day exhibition, Vietwater 2024 in collaboration with reputable Vietnamese and international organizations and associations, organized a series of specialized seminars, offering meticulously curated content that attracted up to 1000 participants.

INSIGHTFUL SERIES OF INDUSTRY SEMINARS & INTERNATIONAL CONFERENCES

Vietwater 2024 Int'l Conference:
Strategizing Collaborative Innovations for Transformative Smart Water Management and Governance

Empowered by 



WETV Conference:
Technology of Collecting, Classifying, Transporting, and Treatment of Domestic Waste towards Green Development



EVENT HIGHLIGHTS

INSIGHTFUL SERIES OF INDUSTRY SEMINARS & INTERNATIONAL CONFERENCES

Vietwater 2024 Int'l Conference:
Effective Water Management for Sustainable Development



Vietwater 2024 Int'l Conference:
Strategizing Collaborative Innovations for Transformative Smart Water Management and Governance



Seminar:
Water Reuse Meets Sustainable Development of Water Industry



Conference of Universities
Water Quality Management and Water Pollution Control



EVENT HIGHLIGHTS

VIETWATER 2024 TECHNICAL SEMINAR

Vietwater consistently delivers valuable insights, sharing experiences and showcasing the latest technologies from leading exhibitors in the water and wastewater industry.

This year's participation:

 Best conditions for your success		 대한환경
		 INTERNATIONAL
		
		 water, the liquid of life
		
		
		 Be Right™
	 Thành lập từ công nghệ Việt	
 Shaking up water		 Total U-city solutions



Business Matching



Water Hackathon



OTHER NETWORKING & SUSTAINABLE ACTIVITIES



Group Delegation Program



Sustainable Zone



Interactive Game



Scan now
to explore more.



Networking Night

BEST SHOW AWARDS

- ★ **MOST INNOVATIVE BOOTH**
KWTC (Korea Institute for Water Technology Certification)
- ★ **OUTSTANDING BOOTH DESIGN**
Taiwan External Trade Development Council (TAITRA)
- ★ **MOST INFORMATIVE BOOTH**
German Water Partnership
- ★ **MOST ATTRACTIVE BOOTH**
Seika Sangyo Vietnam Co., Ltd
- ★ **MOST CREATIVE BOOTH**
Vontron Technology Co., Ltd



THE 16TH VIETNAM'S INTERNATIONAL WATER SUPPLY, SANITATION, WATER RESOURCES AND PURIFICATION EVENT

5-7.11.2025

SAIGON EXHIBITION & CONVENTION CENTER (SECC)
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