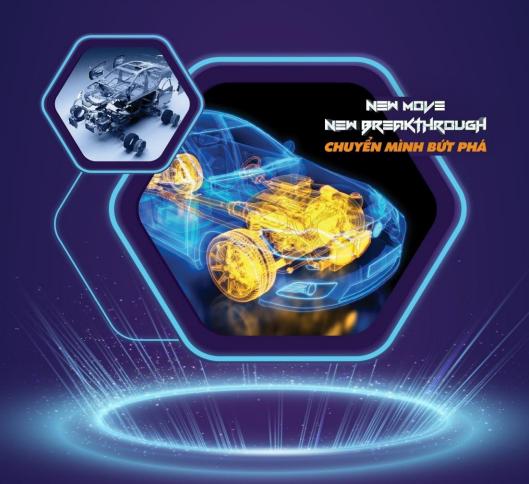


# THE 19" INTERNATIONAL EXHIBITION

# ON AUTOMOBILE, MOTORCYCLE, ELECTRIC VEHICLE & SUPPORTING INDUSTRIES



# **POST SHOW REPORT**

18 - 21/05/2023 SAIGON EXHIBITION & CONVENTION CENTER (SECC) 799 NGUYEN VAN LINH, DIST. 7, HO CHI MINH CITY, VIETNAM



















# **POST SHOW REPORT**

# **AUTOTECH & ACCESSORIES 2023**

#### I. GENERAL INFORMATION

Time: From May 18th to 21st 2023

**Venue:** Saigon Exhibition & Convention Center (SECC)

799 Nguyen Van Linh, Dist.7, Ho Chi Minh City

Organizer: Asia Trade Fair & Business Promotion JSC

**Patronages:** 

Vietnam Chamber of Commerce and Industry (VCCI)

Vietnam Association for Supporting Industries (VASI)

### **Strategic Partners:**

Vietnam Engine and Agricultural Machinery Corporation - Joint Stock Company (VEAM)

Subaru Vietnam

#### **Strategic Communication Partnership:**

24h Online Advertising Joint Stock Company

#### **Service Partners:**

Capri by Fraser Ho Chi Minh City Hotel

Ibis Hotel

#### **Media Sponsors:**



SHOW AGENDA OF AUTOTECH & ACCESSORIES 2023		
DATE	TIME	ACTIVITIES
18/05/2023	09:00 - 11:00	Opening Ceremony
	09:00 - 09:30	Welcome
	09:30-09:35	Opening performance
	09:35 – 09:45	Mc speech
	09:45 - 09:50	Welcoming speech of Associations/ Authorities
	09:50 - 09:55 09:55 - 10:00	Speech of Sponsors Representative Opening speech of the Organizing Committee
	10:00 - 10:10	The Ribbon cutting Ceremony:
	10.00 – 10.10	- Representatives of Associations/ Authorities
		- Representatives of Associations/ Authorities - Representative of the Organizing Committee
		- Representative of Sponsors, Exhibitors
	10:10-11:00	VIPs tour to visit the Show (Exhibitors prepare to
		welcome VIPs at their booth)
	11.00 17.00	- Show days with activities
	11:00 – 17:00	- Subaru Advanced Technology Drive 2023
	14:00 – 16:30	Business matching event at booths and business meeting
	14:00 – 10:30	room
19/05/2023	09:00 - 17:00	- Show days with activities
	07.00 - 17.00	- Subaru Advanced Technology Drive 2023
	14:00 – 17:00	Talkshow "The Automotive Supporting Industry –
		Development trend and Career Opportunities"
	10:00 – 16:30	Business matching event at booths and business meeting
	10.00 - 10.50	room
20/05/2023	00.00 17.00	- Show days with activities
	09:00 – 17:00	- Subaru Advanced Technology Drive 2023
	10.00 16.33	Business matching event at booths and business meeting
	10:00 – 16:30	room
21/05/2023	00.00 17.00	- Show days with activities
	09:00 – 17:00	- Subaru Advanced Technology Drive 2023
	10.00 16.20	Business matching event at booths and business meeting
	10:00 – 16:30	room
	17:00	Close the show

# **SCALE**

Scale: 10.000 sqm (including 8.400 sqm indoor and 1.600 sqm outdoor)

Visitors: 19.567 public visitors and 5.000 trade visitors

Number of exhibitors: 216 exhibitors

Number of booths: 300 booths

Number of Countries: 09 countries, including: Vietnam, China, Korea, Thailand, Taiwan,

Hongkong, Japan, Italy, USA

#### PART II. MAIN ACTIVITIES

#### **OPENING CEREMONY & VIP TOUR**

**Time:** 09:00 – 11:00

Venue: Conference Room 2nd Floor, SECC

Number of attendees: 100 guests

### VIPs at Opening Ribbon Cutting Ceremony: 9 VIPs

- 1. Mr. Vo Tan Thanh Vice President of Vietnam Chamber of Commerce and Industry (VCCI)
- 2. Mr. Duong Danh Tai Vice President, Head of Linkage and Promotion Department of Vietnam Association for Supporting Industries (VASI)
- 3. Mr. Nguyen Nguyen Phuong Deputy Director of Department of Industry and Trade of Ho Chi Minh City
- 4. Mr. Liu Kejun Chairman of Xuzhou Federation of Industry and Commerce, Jiangsu Province, China
- 5. Ms. Nguyen Thi Bao Phuong National Marketing Director, Subaru Vietnam Strategic Partner of the Exhibition
- 6. Mr. Johnson Chen General Manager of Jetta Trade Service Company Limited
- 7. Mr. Nguyen Van Kinh Vietnam Sales Director, Tianneng Battery Group Co., Ltd
- 8. Ms. Thuong My An General Director of Saigon Exhibition and Convention Center (SECC)
- 9. Ms. Nguyen Minh Ngoc Chairwoman of Asia Trade Fair and Business Promotion JSC (ATFA)

#### **DISPLAY ACTIVITY**

#### Time:

18/05: 11:00 - 17:00
19 - 21/05: 09:00 - 17:00

Venue: Hall A1 and Main Lobby, SECC

**Visitors:** 19.567

#### **Products for display:**

- Parts & Components - Service Station & Car - Transportation

- Accessories & Tuning Wash - Electronics & Systems

- Vehicles - IT & Management - E-Mobility

- Repair & Maintenance

# SUBARU ADVANCED TECHNOLOGY DRIVE 2023

# Time:

• **18/05:** 11:00 – 17:00

• **19 – 21/05:** 09:00 – 17:00

Venue: Front yard of Hall A, SECC



# **BUSINESS MATCHING**

#### Time:

18/05: 14:00 – 16:30
19 – 21/05: 10:00 – 16:30

Venue: At booths and at business meeting room

Number of enterprises registering for participating in business matching: 175 enterprises

Number of enterprises having demand for business matching: 1.200 enterprises

**Number of trade visitors:** 5.000 visits

# PART III. COMMUNICATION ACTIVITIES

#### PRESS RELEASE

#### **\*** The 1st Press Release:

• Time: 15<sup>th</sup> February 2023

• Number of units covered information the Press Release: 27

• Number of articles collected: 37

#### **\*** The 2nd Press Release:

• Time: 18<sup>th</sup> May 2023 (On the Opening Day)

• Number of units covered information the Press Release: 45

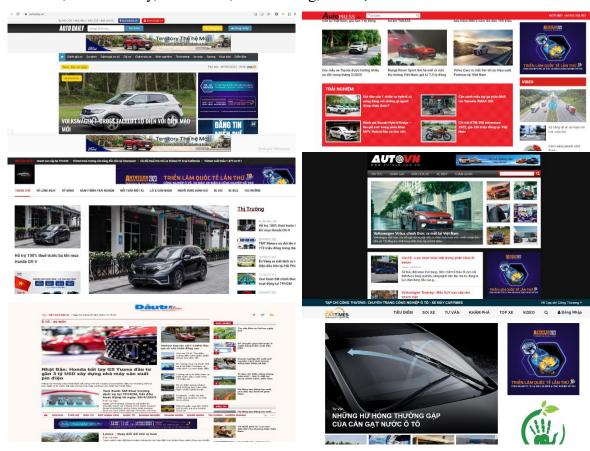
• Number of articles collected:

+ Online articles: 47

+ Television reporting: 04

## PRESS ADVERTISEMENT

Post banners on 15 websites: Autodaily, Autopress, AutoTV, AutoVN, Báo Đầu tư, Cartimes, CartravelTV, Nghe Nhìn Kinh tế Việt Nam, Nhịp cầu thương hiệu, OTOHUI, OTOPRO, Ô tô Xe máy, Welovecar, Xe đời sống, Xe Việt Nam





#### **❖** Advertisements on printed newspapers

- Number of ads: 03 ads
- Newspapers: Vietnam Investment Review; O to Xe may Magazine



#### **Advertisements on television:**

• Form: Flash-ads and Running Title

Number of ads: 06 spotsChannel: Info TV, HTV7





# DIGITAL COMMUNICATION

#### **\*** Website:

- Continuously update information about the Exhibition
- Add online Catalog feature
- Accessing and following: 41.315





#### **\*** Fanpage:

- Follower: 15.257
- Facebook Page Visits (from February 15<sup>th</sup>, 2023 May 21<sup>st</sup>, 2023): 7.479 (up 49.3% compared to the last show)



# **\*** Email Marketing:

• Quantity: 10.000 emails

• Characteristics of database: ATFA's database, send email directly

• Execution time: 08 times (from March 2023 to May 2023)









# VISUAL ADVERTISEMENT

# **❖** Road banners:

• Location: Ho Chi Minh City and industrial zones around

• Number of banner: 30 banners

• Time: 01 week (May  $14^{th} - 21^{st}$ , 2023)



#### **Advertisements on outdoor LED screen**

• Quantity: 03 screens

• Location:

- Hang Xanh intersection

- Nguyen Luong Bang – Nguyen Van Linh intersection

• Time: 01 week (May  $14^{th} - 21^{st}$ , 2023)





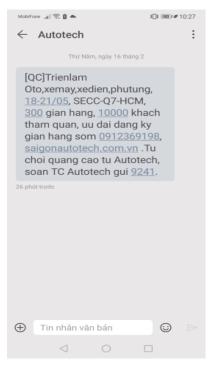


# **SMS** advertisement:

• Total number of SMS: 50.000

• Frequency: 4 times

- 1st period: 16th February 2023 - 2nd period: 30th March 2023 - 3rd period: 10th May 2023 - 4th period: 17th - 18th May 2023





[QC]Giao thuong voi 200 doanh nghiep nganh Oto, xemay, xe dien, phu tung,18-21/05 tai SECC-Q7-HCM. Xem

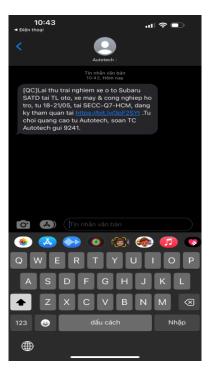
10:30

Update your browser to use Google Drive, To use Google Drive, Docs, Sheets, Sites, Slides, and Forms, you need to use a supported web

support.google.com

10:30

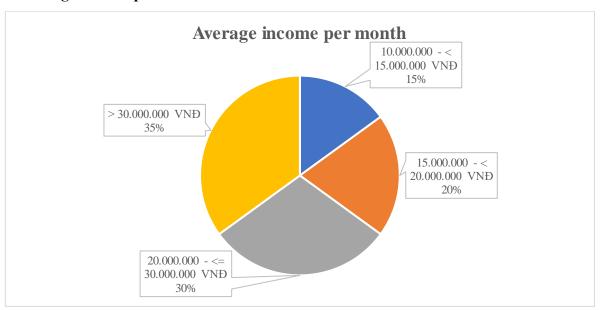
Q: ← Autotech 18-21/UD, SECU-Q/-HCIVI, 300 gian hang, <u>10000</u> khach tham quan, uu dai dang ky gian hang som 0912369198, saigonautotech.com.vn .Tu choi quang cao tu Autotech, soan TC Autotech gui 9241. G Nhấn để tải bản xem trước 8 10:00 [QC]Tiep can 10.000 khach tiem nang tai Trien lam O to, xe may, xe dien, phu tung, 18-21/05, SECC-Q7-HCM. Dang ky gian hang ngay <u>0912369198</u>, Saigonautotech.com.vn .Tu choi quang cao tu Autotech, soan TC Autotech gui 9241. Nhấn để tải bản xem trước 10:00



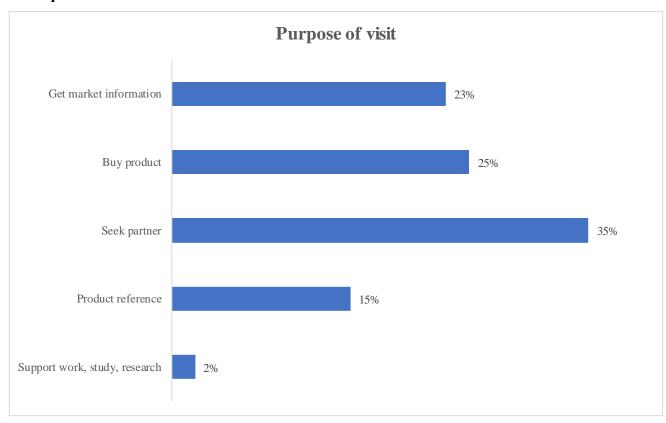
# PART IV. SURVEY

# **VISITORS**

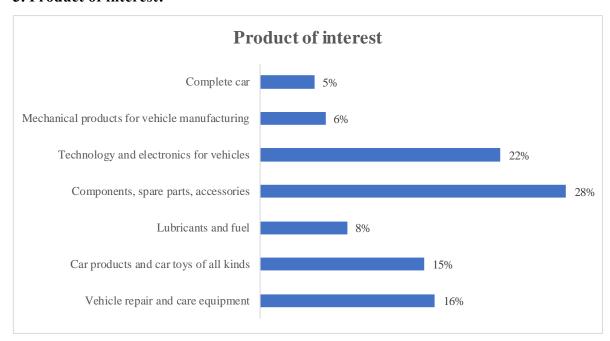
# 1. Average income per month:



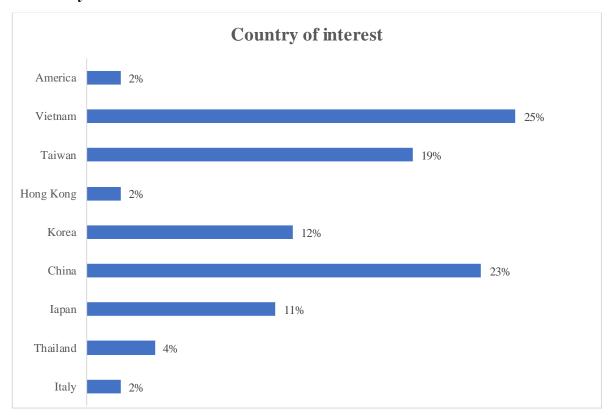
# 2. Purpose of visit:



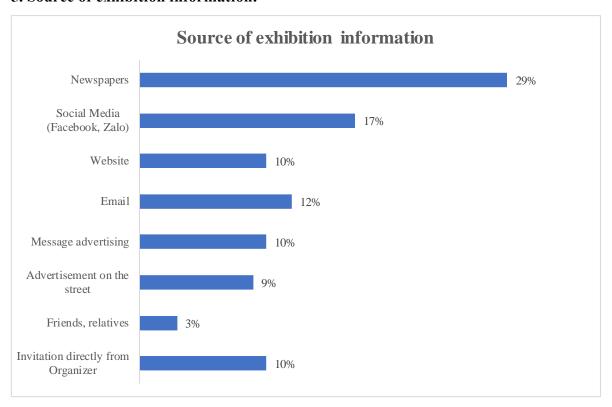
#### 3. Product of interest:



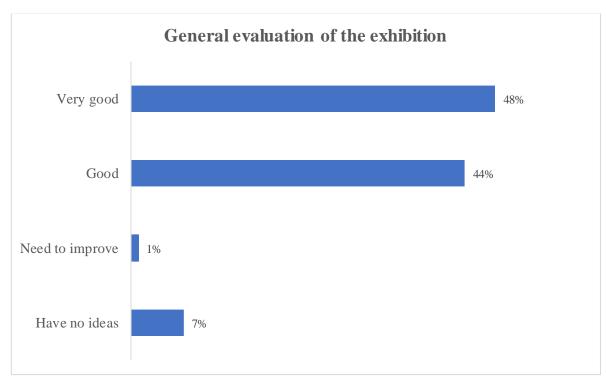
# 4. Country of interest:



#### 5. Source of exhibition information:

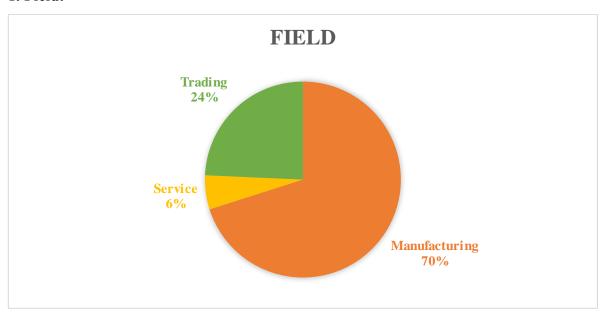


#### 6. General evaluation of the exhibition:

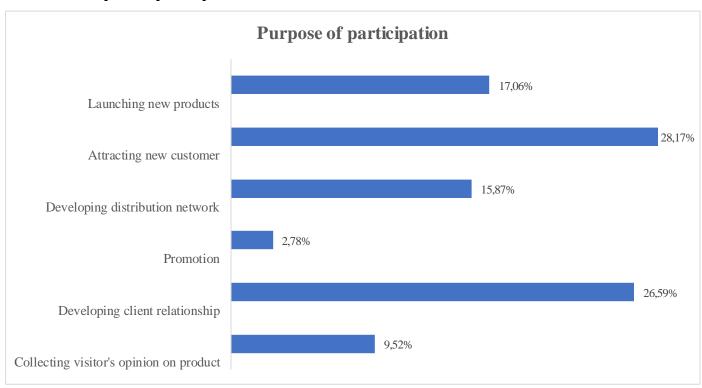


# **EXHIBITORS**

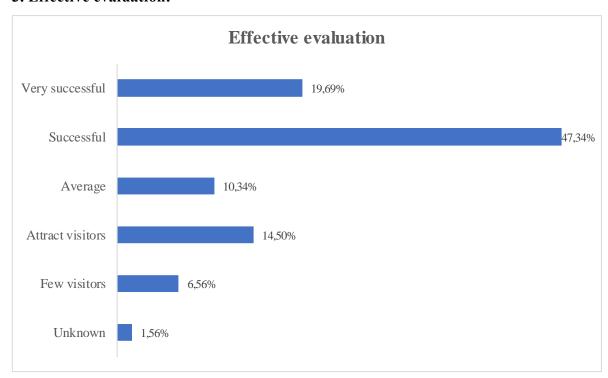
# 1. Field:



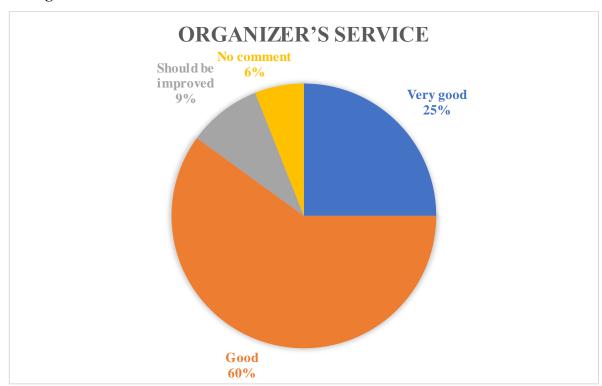
# 2. Purpose of participation:



#### 3. Effective evaluation:



# 4. Organizer's service:



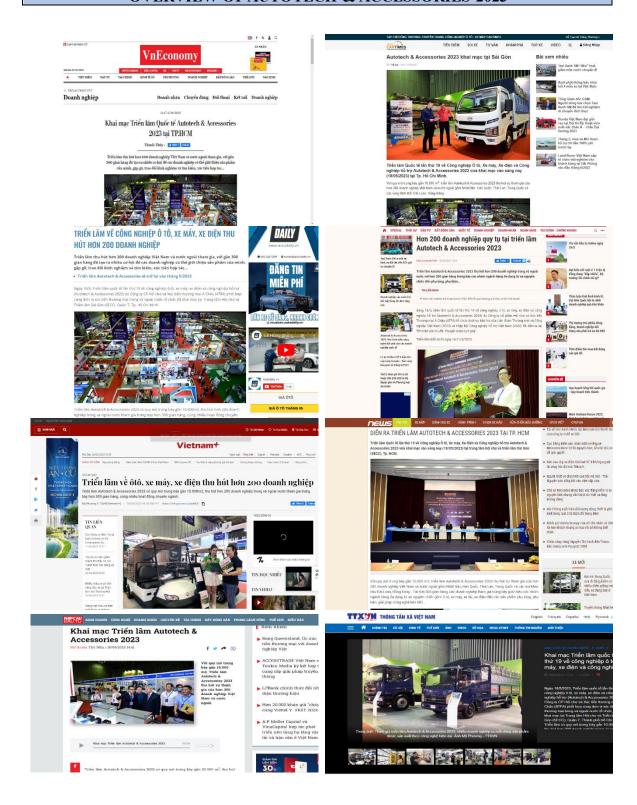
#### PART V. IMAGES AND ARTICLES ABOUT THE EXHIBITION

#### 1. Show on press:



#### 2. Show pictures:

# **OVERVIEW OF AUTOTECH & ACCESSORIES 2023**



# **AUTOTECH & ACCESSORIES OVERVIEW 2023**

















# OPENING CEREMONY & VIP TOUR

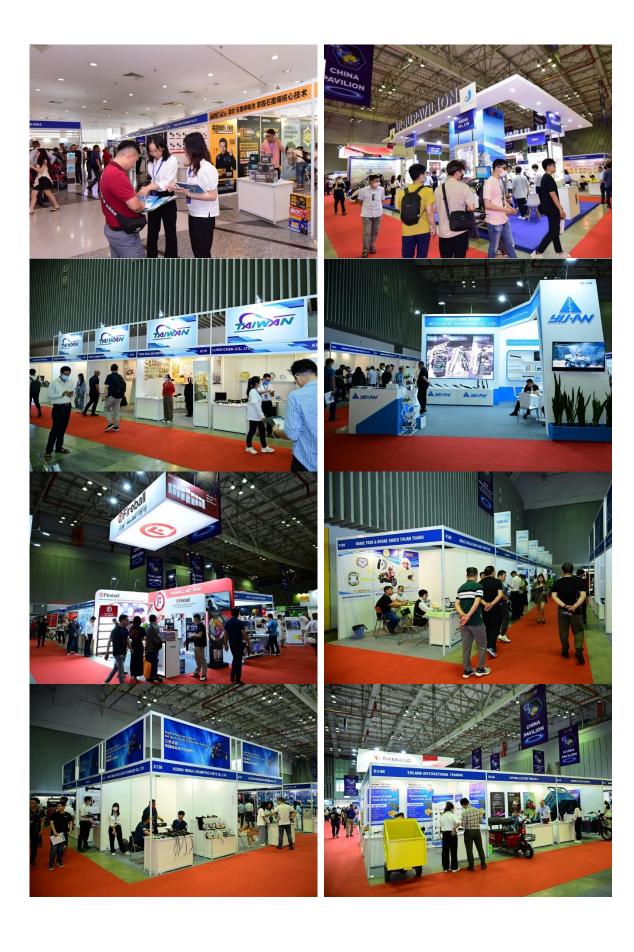






# SOME BOOTHS AT AUTOTECH & ACCESSORIES 2023









# THE 20 INTERNATIONAL EXHIBITION

# ON AUTOMOBILE, MOTORCYCLE, ELECTRIC VEHICLE & SUPPORTING INDUSTRIES



# **THANK YOU & SEE YOU AGAIN**

16 - 19/05/2024

SAIGON EXHIBITION & CONVENTION CENTER (SECC) 799 NGUYEN VAN LINH, DIST. 7, HO CHI MINH CITY, VIETNAM

www.saigonautotech.com.vn •

www.facebook.com/AutotechAndAccessories



Để biết thêm chi tiết xin liên hệ / For futher information, please contact:

CÔNG TY CP HỘI CHỢ & XÚC TIẾN THƯƠNG MẠI Á CHÂU / Asia Trade Fair & Business Promotion (Holdings) — ATFA Add: P.6 02, 88 Phạm Ngọc Thạch, Đống Đa, HN \* Website: atfaexpo.vn \* Email: info@atfaexpo.vn \* Tel: (84-24) 3573 6728 / 29 \* Hotline: 091 668 9198