



Co-located event



Vietnam's International Water Supply, Sanitation, Water Resources and Purification Event

SECC

**Saigon Exhibition
& Convention Center**

799 Nguyen Van Linh, District 7,
Ho Chi Minh city, Vietnam



POST SHOW REPORT

Organised by



SES Vietnam Exhibition
Services Company
Limited

Supporting Organisations



EVENT OVERVIEW

VIETWATER 2022 - The 13th Vietnam's International Water Supply, Sanitation, Water Resources and Purification Event officially opened from 9th to 11th November 2022 at Saigon Exhibition and Convention Center - SECC, 799 Nguyen Van Linh, Tan Phu Ward, Dist. 7, Ho Chi Minh City, Vietnam. In collaboration with **WETV 2022** - Vietnam's Leading Exhibition on Transportation, Waste Treatment and Environment Technology, **Vietwater 2022** gathered a series of advanced products in the Water and Environment industry from many domestic and foreign suppliers with the participation of 172 exhibitors from 19 countries/regions and 8 international pavilions such as Germany, UK, Australia, Singapore, Taiwan and advanced machinery and equipment brands from many other countries. Moreover, the events attracted 9,921 total attendees to come and expand their business on show floor. Not only an exhibition event, **Vietwater 2022** also brought a series of conferences that promises to give important updates and industry news to audiences.



5,000
sqm

Exhibition
Space



172

Participating
Companies



19

Countries
Regions



8

International
Pavilions



8,455

Trade
Visitors



9,921

Total
Attendees

**Post show statistics was updated as of 15 November 2022.



EXHIBITOR ANALYSIS

TOTAL COMPANIES: 172

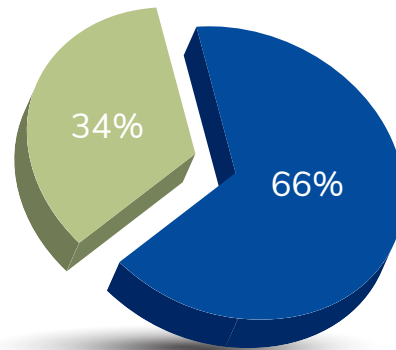
GEOGRAPHICAL BREAKDOWN

International: **66%**

Local: **34%**

Total Companies: 172

****Country listing:** Australia, Austria, Belgium, China, France, Germany, Hong Kong, Hungary, India, Italy, Japan, Korea, Malaysia, Singapore, Taiwan, Thailand, UK, USA, Vietnam.



8 INTERNATIONAL PAVILIONS



Australia



China (Ann)



China (DBS)



German



Korea



Singapore

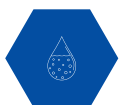


Taiwan



UK

EXHIBIT CATEGORY



Water Supply



Drainage & Sewerage Technology



Wastewater Treatment Technology



Water Treatment Tech



Sludge Treatment Tech



Water Testing & Measurement



Irrigation



Pumps & Valves



Fitting & Materials



Environmental Tech



Water Management & Smart Water Solutions



Waste & Environmental Technology (WETV)

EXHIBITOR ANALYSIS

PARTIAL EXHIBITING COMPANIES



EXHIBITOR TESTIMONIALS



Ms. Sally Amstong

Head of International and Industry Programs / Australian Water Association

We are from the Australian Water Association and we are leading the Australian Pavilion which is a group of 7 technology companies from Australia with support from the Australian government. We've been partnering with Vietnam on improving our water sectors for eight years while at the Water Association and so we see it as an opportunity to come together and help each other solve water problems. Absolutely, we'll be back next year, bigger and better in 2023.



Ms. Julia Braune

General Manager / German Water Partnership (German Pavilion)

We are very happy to join the exhibition again. Vietnam is an interesting market. It faces a lot of water challenges but we also look back on a long-standing partnership between Vietnamese companies and the Vietnamese government and Germany. We see there are a lot of visitors and a lot of interest. We will be certain to come back again in 2023.



Mr. Nguyen Thanh Trung

Deputy General Director / Nagaoka Vietnam Co., Ltd

Vietwater is the biggest exhibition on water supply and wastewater treatment industry in Vietnam. We would like to take this occasion to introduce our products to water supply companies in Vietnam. We are a Japanese company and we are here in Vietnam to supply Japan-standard in Vietnam.



92% OF EXHIBITORS SATISFIED WITH THE SHOW

90% OF EXHIBITORS WILL RECOMMEND VWV TO COLLEAGUES

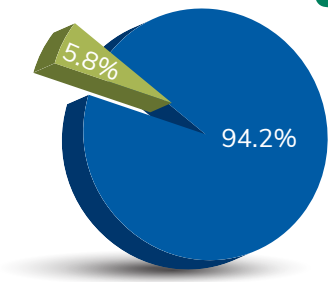
81% OF EXHIBITORS WILL RETURN IN 2023

VISITOR ANALYSIS

8,455 VISITORS

VISITOR BY GEOGRAPHY

Local: 7,966 | 94.2%
International: 489 | 5.8%



Country Listing

Australia, Bangladesh, Belarus, Cambodia, China, Czech Republic, Denmark, Egypt, Finland, France, Germany, Hong Kong, India, Indonesia, Italy, Japan, Kenya, Kosovo, Malaysia, Pakistan, Saudi Arabia, Singapore, South Korea, Taiwan, Thailand, Tokelau, Turkmenistan, United Kingdom, USA, Yemen

VISITOR BY DEPARTMENT

Board of Directors	32.0%
Engineering	17.1%
Sales & Marketing	15.4%
Purchasing & Procurement	10.5%
Administration / HR / Training	8.7%
Plant / Factory	4.6%
Facility Management / Maintenance	3.2%
Project & Planning	3.2%
Import-Export	1.9%
Account & Finance	1.1%
Quality Management	0.6%
Others	1.7%
Total	100.0%

VISITOR BY BUSINESS NATURE

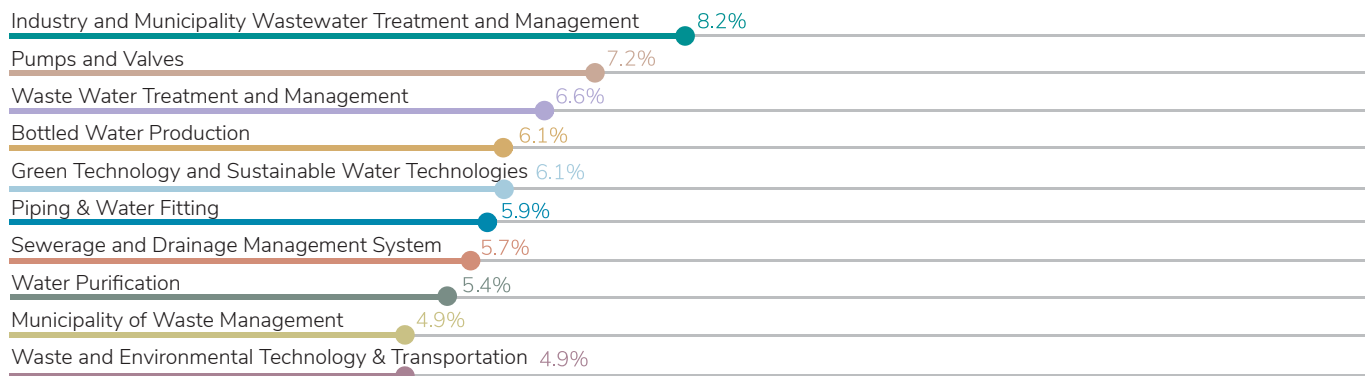
Manufacturer	31.1%
Service Company	21.3%
Agent / Distributor / Trading	18.6%
OEM / Subcontractor	12.5%
Importer / Exporter	7.7%
Government Agency / Trade Association	3.5%
Media / Publisher	1.4%
Wholesaler / Retailer	1.2%
Others	2.6%
Total	100.0%

VISITOR BY BUSINESS ACTIVITY

19.6%	Agents / Distributors
16.9%	Environment / Civil Engineering Consultants
8.2%	Factory
7.4%	Wastewater Treatment
5.1%	Water Companies / Operators
4.1%	Food / Drinks / Beverages / Distillery / Brewery
4.0%	Building Contractors
3.2%	Water Purification and Sanitation
3.2%	Auto Parts / Automotive
2.5%	Sewerage Companies / Operators

VISITOR ANALYSIS

PRODUCT & SERVICES INTEREST



VISITOR SATISFACTION



89%

**OF VISITORS WERE
SATISFIED WITH
THEIR EXPERIENCE
AT THE SHOW**

88%

**OF VISITORS WILL
BE BACK IN 2023**

91%

**OF VISITORS FOUND
THEIR PRODUCT/SERVICES
INTEREST**

89%

**OF VISITORS WILL
RECOMMEND THE
SHOW TO THEIR
FRIENDS/COLLEAGUES**

This year, we are very excited because we are back after almost 2 years. So we are very excited to meet our friends and our partners. And the environment here becomes more active and dynamic to join together. Thank to this event and the organizers, especially Informa Markets that allow us to join this important and interesting event.

Mr. Chay Lo

Founder and Chairman - Water Partners (Cambodia) Company Ltd

In Quang Binh, the raw water source for clean water production is often affected by weather: alum or saline intrusion in the sun, turbidity and sediment in the rain. Hence I want to see newer models of water treatment lines. I very much hope that next year there will be one exhibition like Vietwater to be held in Central area.

Mr. Dinh Truong Giang

Deputy Director - Quang Binh Rural Water and Sanitation Center

We regularly attend Vietwater exhibition every year. Here we are looking for wastewater treatment technology as well as attending water industry seminars to learn more about products to serve the center's operations. We will come back to attend Vietwater's next year.

Mr. Tan Le Luan

Head of the delegation - Center for Monitoring - Technology of Natural Resources and Environment of Binh Duong Province

KEY BUYERS IN 2022

- CAMBODIAN WATER ASSOCIATION
- NHA BE WATER SUPPLY JSC
- DONG THAP WATER SUPPLY AND URBAN ENVIRONMENT JSC (DOWASE)
- QUANG NGAI SUGAR JSC
- POLYGREEN ENVIRONMENT SERVICES CO., LTD.
- RO OF CZECH TRADE PROMOTION AGENCY IN HOCHIMINH CITY
- TRANS CERTIFICATION INTERNATIONAL SDN BHD
- QUANG BINH RURAL WATER AND SANITATION CENTER
- BINH DUONG CENTER OF NATURAL RESOURCES AND ENVIRONMENT TECHNICAL - MONITORING
- CLEAN WATER TRANSMISSION PLANT
- BITEXCO NAM LONG
- WASEEN WATER SUPPLY AND ENVIRONMENT

EVENT HIGHLIGHTS



OPENING CEREMONY

In the Opening Ceremony to officially open the 3 exciting days, the 2-in-1 exhibitions were honored to welcome the participation of many VIPs from Ministry of Science & Technology Vietnam, Vietnam Urban Environment and Industrial Zone Association, German Water Partnership e.V., Australian Consulate-General, Vietnam Association For Safe Water, British Consulate General in Ho Chi Minh City and Environmental Sanitation and many other VIPs and 50+ media reporters.



SEMINAR: MUNICIPAL SOLID WASTE SOURCE SEPARATION AND RECYCLING TECHNOLOGY OPPORTUNITIES AND CHALLENGES

The conference entitled organized by Informa Markets Vietnam in collaboration with Vietnam Urban and Industrial Environment Institute, Vietnam Urban Environment and Industrial Zone Association synthesized professional assessments and practical experiences in this waste treatment issue. The programme brought many insightful information and case studies from experts and leading enterprises.



VIETWATER 2022 TECHNICAL SEMINAR

"Vietwater 2022 Technical Seminar" Programme organized by Informa Markets Vietnam with the presence of international & domestic enterprises such as Australian Water Association, German Water Partnership, Waterman Engineers Australia, CPE Solutions Company Limited, Sysmex Vietnam, Galaxy Water Solutions Trading Co., Ltd, Endress+Hauser Vietnam, HCP Pumps Company, Delta Phase and many others updated technologies and solutions in Water Supply, Sanitation, Water Resources, and Purifications.



THE VIETNAM INTERNATIONAL WATER CONFERENCE 2022

The seminar hosted by Informa Markets Vietnam in collaboration with ASEAN S&T Fellow Association (ASEAN S&T) brought many technology solutions that could help improve the adaptability of the water sector in the context of climate change and respond to Digital Transformation 4.0 with the participation of some leading speakers from relevant ministries, Australian Water Association, ASEAN S&T Fellow Association, Technical University of Darmstadt, National Institute for Science and Technology and Strategy Studies, Ministry of Science and Technology and many others.

BEST SHOW AWARDS

We take great pride in being the top partner of well-known brands and companies in building their networks. It is a tremendous honor for Vietwater to receive contributions from both domestic and foreign businesses, and we aim to assist the water sector in achieving goods that meet worldwide standards.





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THE 14TH INTERNATIONAL WATER SUPPLY, SANITATION, WATER RESOURCES AND PURIFICATION EVENT

SECC | Saigon Exhibition & Convention Center | 799 Nguyen Van Linh, District 7,
Ho Chi Minh city, Vietnam

SEE YOU IN THE NEXT EDITION IN 2023

**RESERVE
YOUR SPACE
NOW!**

**11-13
OCTOBER
2023**

CONTACT US!

HO CHI MINH OFFICE

Ms. Linna Nguy

T: +84 28 3622 2588 (ext. 140)

E: linna.nguy@informa.com

HANOI OFFICE

Ms. Vicky Vu

Ms. Sarah Hoang

T: +84 24 6294 3860

E: vicky.vu@informa.com

dzung.hoang@informa.com

REST OF THE WORLD

Ms. Haza Tukimin

T: +603 9771 2688

E: haza.tukimin@informa.com