

# THE 20<sup>TH</sup> INTERNATIONAL MEDICAL, HOSPITAL & PHARMACEUTICAL EXHIBITION IN HCMC





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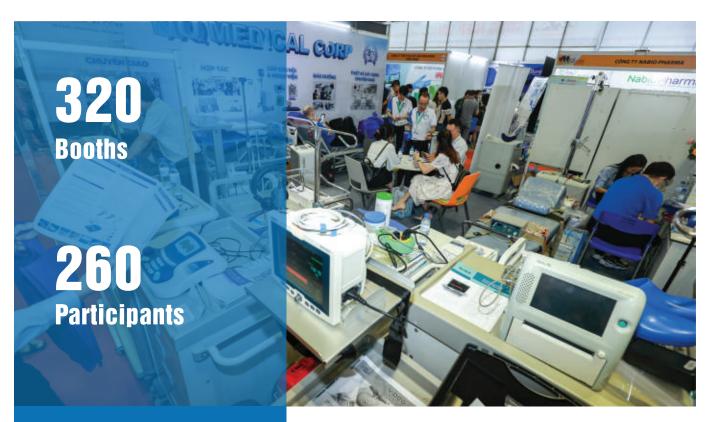


# **KEY FIGURES**



Name	The 20 <sup>th</sup> International Medical, Hospital and Pharmaceutical Exhibition in Ho Chi Minh City 2022		
Venue	Saigon Exhibition & Convention Center (SECC) 799 Nguyen Van Linh Str., Dist. 7, Ho Chi Minh City		
Date	11 - 13/08/2022		
Working Hours	9:00 am - 5:00 pm		
Host	Ministry of Health of Vietnam Ministry of Industry & Trade of Vietnam		
Organizer	Vietnam National Trade Fair & Advertising Company (VINEXAD) 9 Dinh Le Str., Hoan Kiem Dist, Hanoi, Vietnam. Tel: +(84 24) 38255546 Email: medipharmexpo@vinexad.com.vn		

# **EXHIBITORS FACTS**



from **17** Countries and Territories

Australia, China, France, Germany, India, Japan, Korea, Malaysia, Pakistan, Poland, Russia, Spain, Singapore, Taiwan, Thailand, Turkey, Vietnam

# **5** national pavilions

Germany, India, Korea, Malaysia, Turkey

#### **Exhibition area**

Local: **5,200 sqm** Overseas: **2,300 sqm** 

# Onsite and potential sales

 Onsite
 > 1,500,000 USD

 Potential
 > 3,000,000 USD

# General assessments and remarks of exhibitors

- **95%** of the exhibitors were pleased with services of Organizing Board
- **97%** of the exhibitors were satisfied with participation results

85%

of the exhibitors are interested in participating in the next VIETNAM MEDI-PHARM EXPO

Vietnam Medipharm Expo

# **EXHIBITORS FACTS**

### **Breakdown of Countries/ Territories**

Countries/	Number of		
Territories	Exhibitors	Booths	
Australia	1	2	
China	5	6	
France	2	3	
Germany	6	8	
India	38	45	
Japan	3	5	
Korea	30	32	
Malaysia	8	8	
Pakistan	5	8	
Poland	2	4	
Russia	3	3	
Singapore	4	6	
Spain	1	2	
Taiwan	5	5	
Turkey	31	43	
Thailand	6	6	
Vietnam	110	134	
Total	260	320	





#### Testimonials

<sup>66</sup> CMPS is a wholly owned Australian pharmaceutical company. This is the first time we participate in Vietnam Medipharm Expo. But we realize that this is a wonderful business exhibition, great platform to interact, meet new business, to cooperate and give us a reason to come back again. <sup>99</sup>

Dr. Jeegar Dattani - Australia - Marketing Head - Global Business of



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CMPS

<sup>66</sup> We realize that the Vietnamese market is very dynamic. A lot of potential customers come to our booth. This is a good opportunity for us to introduce our products to your country and to the world. We hope to achieve good results and we will participate in the next exhibitions again.

**Mr. Johnson Yang** - Sales & Marketing Division - Product Manager of Acro Biomedical Co., Ltd (Taiwan)

# **VISITORS FACTS**



Australia, Bangladesh, China, Combodia, Czech, France, Germany, Indonesia, Japan, Korea, Laos, New Zealand, Malaysia, Myanmar, Philippines, Pakistan, Poland, Russia, Singapore, Taiwan, Thailand, USA, Vietnam

## **Visitors' interest**

Herbal products and Medicines	15%	
Pharmaceutical Processing and Packaging Machinery	9%	
Hospital Services	22%	
Medical Equipments	29%	
Laboratory products and chemistry	8%	
Dental & Optical products	8%	
Beautycare and Spa	9%	

## Percentage of visitors' business type

Importer/ Exporter	65%	Hospital	15%
Manufacturer	15%	Other	5%

# **RANGE OF EXHIBITS**





Medicines, food supplements

Pharmaceutical manufacturing and packaging machines

Hospital services, furniture and equipments



Laboratory, chemical products



**Medical equipments** 



Beautycare, cosmetic, aesthetic equipments



**Healthcare products** 



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**Dental and Optical products** 

**Medical tourism** 

# **CONFERENCE AND OTHER ACTIVITIES**



#### Seminar:

1. Topic: "Introduction about Probiotics and Beta-glucan ingredients and their importance in the food, drink and pharmaceutical industries." Hosts: Vietnam Biochemical Technology JSC (BCC)

2. Topic: "Immunobiotics: An Emerging Perspectives" Host: CMPS PVT Ltd (Australia)

**3. Topic: "3D bioprinting technology for drug testing and disease modeling."** Host: Celink Bioprinting AB (Singapore)

4. Topic: "Project that provides VR Clinical Training for Medical Students and Medical Professionals from the top provider in Japan for VR training." Host: JOLLY GOOD INC (Japan)

5. Topic: "Vietnam Medical Equipment market & Digital transformation in Health: Solutions and Tools."

Host: Hochiminh City Medical Equipment Association

#### **Technical Presentations by exhibitors**

#### **Business matching at booths**

# Hospital tour and Medical equipment manufacturing factory visit in Hochiminh City

# **MEDIA RELEASE: NEWS & ADVERTISEMENTS**

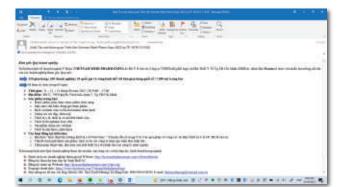
#### **Advertising**



#### Invitation



## E-mail marketing



#### **Banroll on Street**



# **MEDIA RELEASE: NEWS & ADVERTISEMENTS**

## Zalo



# Cốc Cốc



#### **Rich media**



#### **Media sponsors**





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#### **Valued partners**



# PR Campaign





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# SAVE THE DATE

# 01 ► 03/12/2022

ICE - Hanoi, Vietnam

# 03 ► 05/08/2023 SECC - Ho Chi Minh, Vietnam

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