



18-21 September, 2019

Concurrent with
VIETNAM
furnitec19

Vietnam**Wood**

POST SHOW REPORT

ORGANIZED BY



CO-ORGANIZED BY



SUPPORTED BY



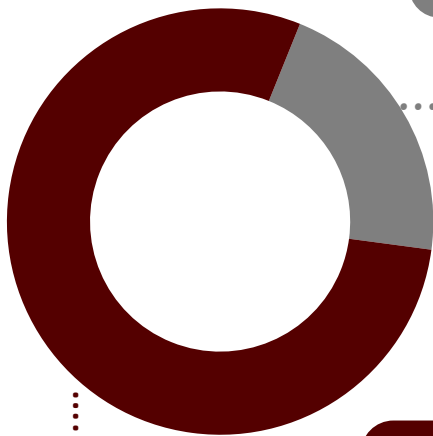
ENDORSED BY



Exhibitor Analysis

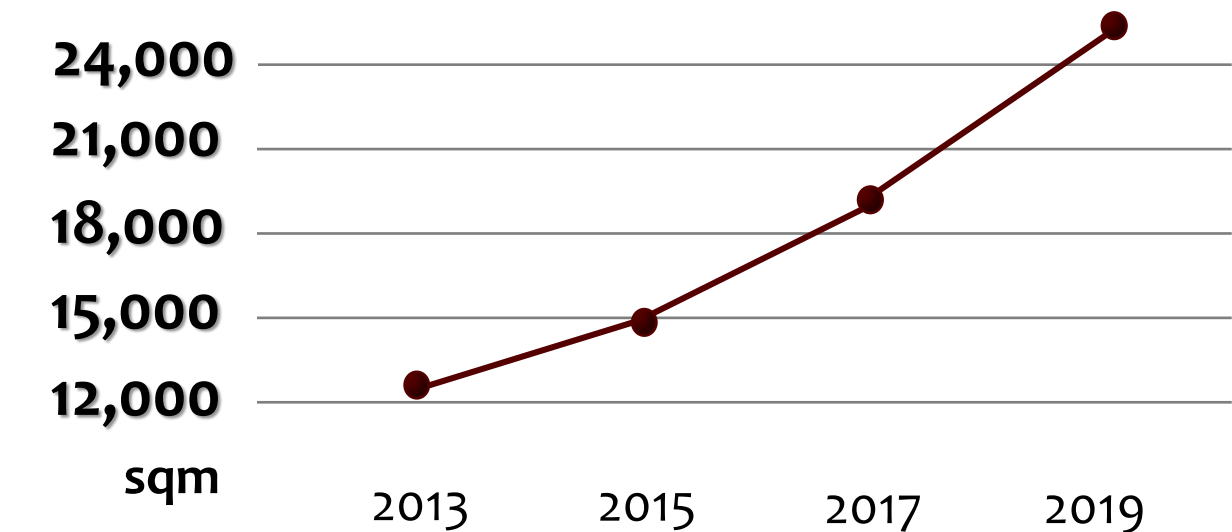
573
Exhibitors
/ Brands

From 32
Countries/Region

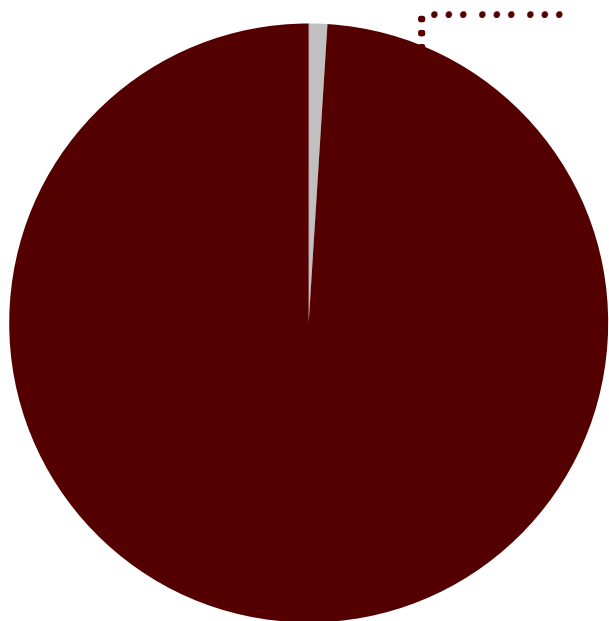


Including:
Austria, Australia, Belgium, Bosnia and Herzegovina Brazil, Canada, China, Democratic Republic of the Congo, Denmark, Estonia, France, Gabon, Germany, Hong Kong, India, Indonesia, Italy, Japan, Malaysia, Myanmar, Poland, Romania, Slovenia, Singapore, South Korea, Taiwan, Thailand, Turkey, UAE, USA, Uruguay, Vietnam

Exhibition Gross Space

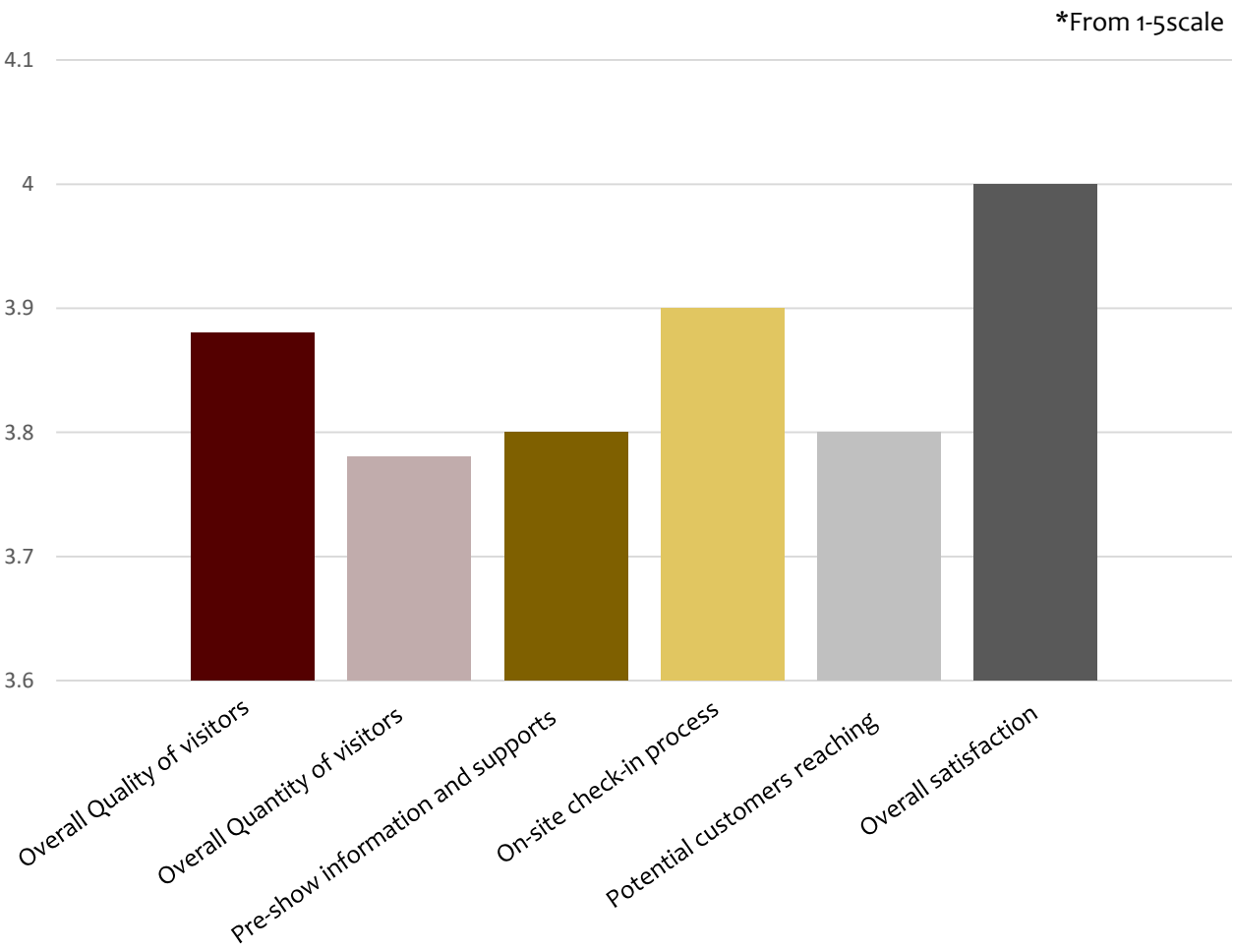


Exhibitor Analysis



86% Exhibitors
were satisfied with the show
and will consider to participate
for VeitnamWood2021

Exhibitor’s Feedback Rating at *VietnamWood2019*



Exhibitors' Voice



Mr. Cao Duy Tam

General Manager
VETTA CO., LTD

“We can see that the wood furniture market in Vietnam is growing very fast...and thank you for the organizer provides this platform to bring all the big name exhibitors to the market and gather all the high quality buyers together.”



Mr. Success Nguyen

Vice General Director
DAI PHUC VINH CNC WOODWORKING
MACHINERY

“We have participated in this exhibition a lot of times, from 2013 to the present, and every year we see the technology is becoming more and more modern, especially this year... we find Vietnamwood very useful for wood processing industry businesses because they have access to many very good, very modern technologies.”



Mr. Peter Liu

International Sales Director
NANXING MACHINERY CO.,LTD.

“Vietnam is a very dynamic market where full of potentials. We are very happy to participate in this exhibition, since this platform provided us a lot of high quality customers that we can interact and have conversation with. “



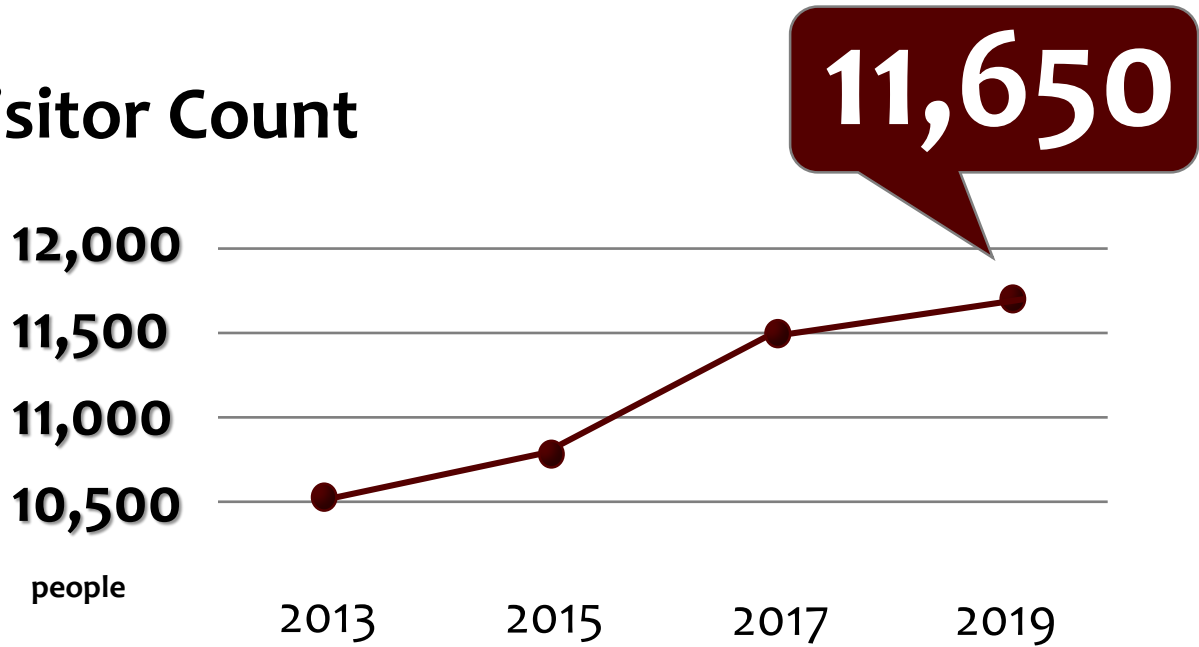
Mr. Wolfgang Neeser

Sales Director
HOMAG ASIA PTE LTD

“VietnamWood has been an interesting show for us. We’ve had new customers approached us already and we also engaged with some of our existing clientele, and discussed some new solutions and production features that can help them overcome their challenges.”

Visitor Analysis

Visitor Count



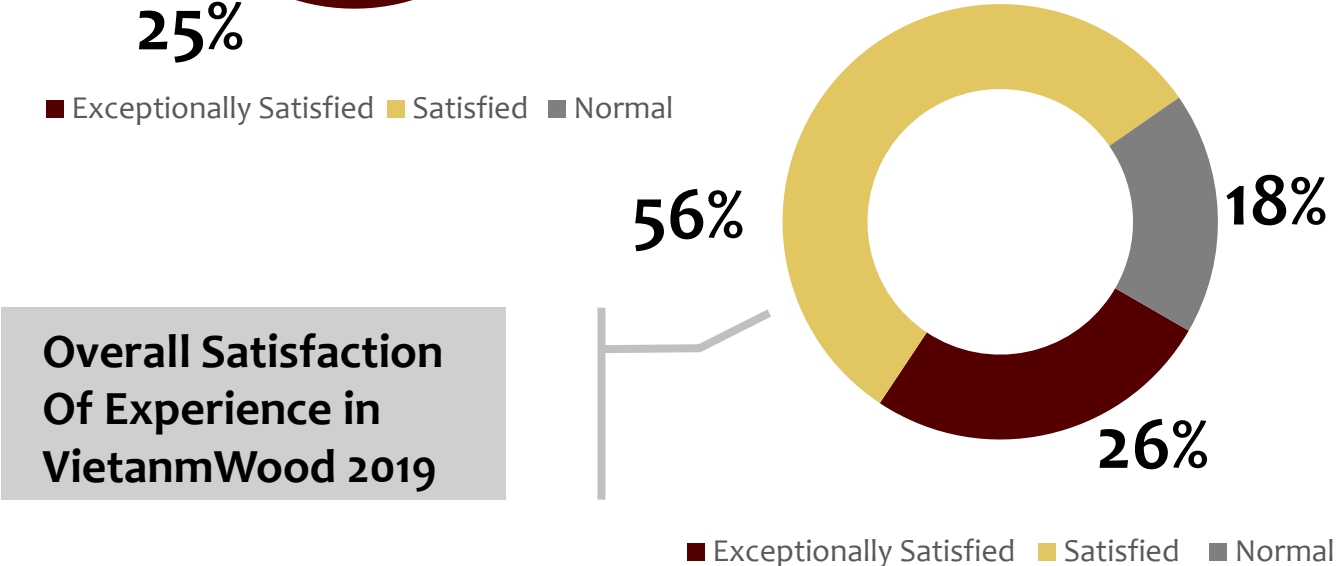
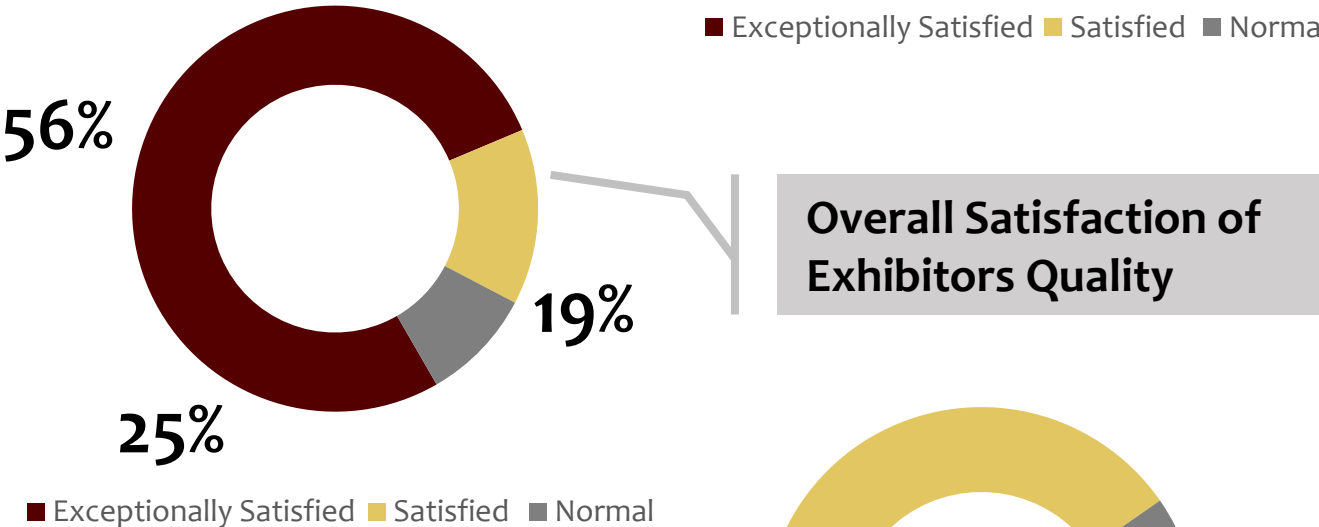
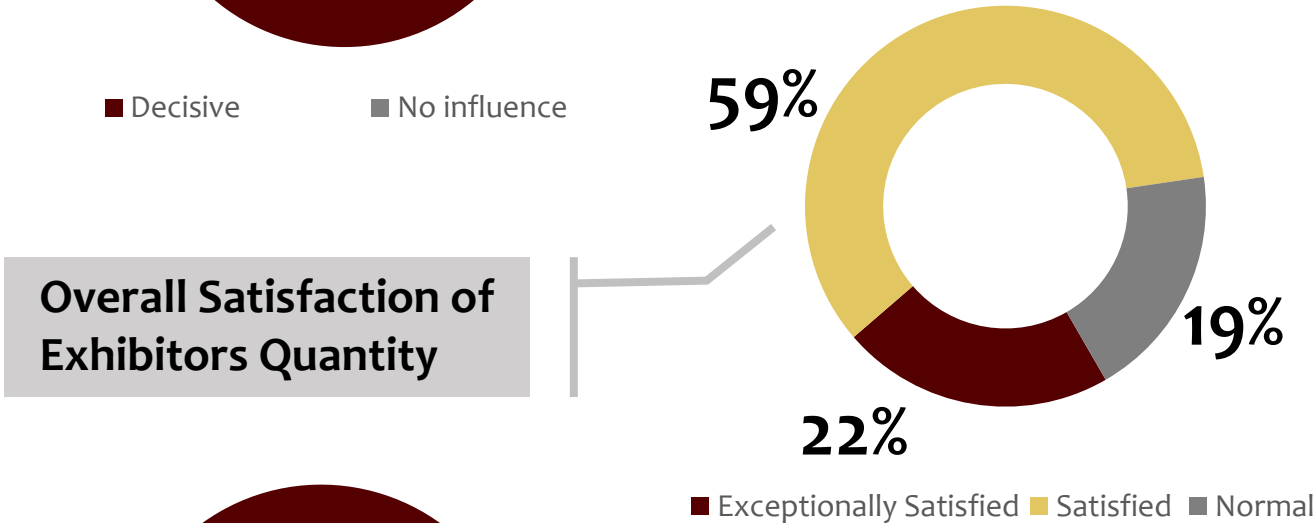
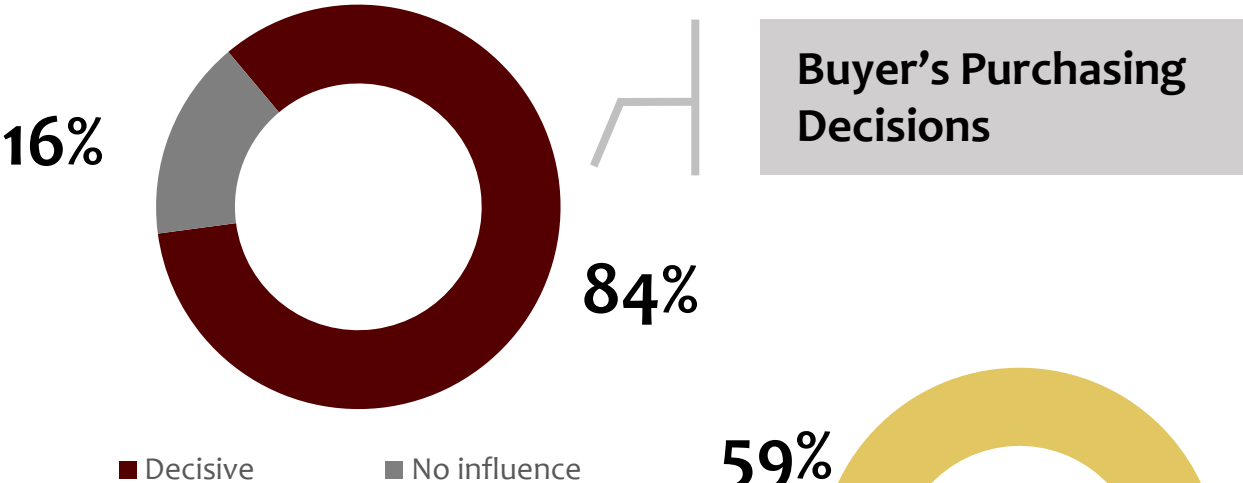
80% Vietnam Buyers

20% International Buyers

From **28**
Countries/Region

Including:
Australia, Austria, Belgium, Canada, China, Denmark, Finland, France, Germany, Hong Kong, India, Indonesia, Italy, Japan, Malaysia, Myanmar, Netherlands, North Korea, Philippines, Russia, Singapore, South Korea, Taiwan, Thailand, Turkey, United Kingdom, USA, Vietnam

Visitor Analysis



Opening Ceremony



Opening Ceremony VIP

- | | |
|--------------------------------|---|
| 1. Ms. Nguyen Van Nga | General Director of Vietnam Ministry of Industry and trade in HCM city |
| 2. Mr. Nguyễn Phương Đông | Vice Director of HCMC department of Industry and trade |
| 3. Mr. Vũ Xuân Đặng | Deputy director of Investment and Promotion Center – Ministry of planning and investment Vietnam |
| 4. Mr. Nguyễn Quốc Khanh | Chairman of Handicraft and Wood Association of HCMC (Hawa) |
| 5. Mr. Huỳnh Quang Thanh | Advisor - executive board of Binh Duong Furniture Association (BIFA) |
| 6. Mr. Trần Lê Huy | Vice Chairman of Forest Products Association of Binh Dinh (FPA) |
| 7. Mr. Ngô Sĩ Hoài | Vice General Secretary of Vietnam Timber and Forest Product Association (Vietforest) |
| 8. Mr. Đào Phan Long | Chairman of Vietnam Association of Mechanical Industry (VAMI) |
| 9. Mr. Michael Chang | Chairman of Taiwan Woodworking Machinery Association (TWMA) |
| 10. Mr. Ingo Bette | Marketing director of German Woodworking Machinery Manufacturer's Association (VDMA) |
| 11. Mr. John Chan | Regional director of American Hardwood Export Council (AHEC) |
| 12. Mr. Jean Francois Guilbert | Chairman of French Timber |
| 13. Ms. Judy Wang | President of Yorkers Trade and Marketing Services Company |
| 14. Mr. Phạm Đăng Khánh | Deputy General Director of Ministry of Industry & Trade – Vinexad National Trade Fair & Advertising J.S.C |

Fringe Programme

DATE	TOPIC	SPEAKER
Sep. 18	Culture in production and business of Hoa	Mr. Hang Vay Chi <i>Vice Chairman of HCMC Union of Business Association (HUBA), General Director of Viet Huong industrial park</i>
	Improving productivity - quality for Vietnamese wood industry in digital era	Mr Duy Tai <i>Former Director of Productivity – Quality Center of Quality Assurance And Testing Center 3 (Quatest 3)</i>
	Taiwan wood processing technology meets the demand for Vietnamese wood industry	Mr. Michael Chang <i>Chairman of Taiwan Woodworking Machinery Association</i>
	Sharing practical experience in improving productivity at Scansia Pacific	Mr. Nguyen Hoai Bao <i>Representative of Scansia Pacific company</i>

DATE	TOPIC	SPEAKER
Sep. 19	Automation case studies in practical application	Mr. Huynh Thanh Trung <i>Division of 4.0 Technology BIFA Lecturer of SCORE programme implemented by VCCI, ILO, BIFA & HAWA, Director of LEANWARES Industry Company Limited</i>
	Application of automation in production data management	Mr. Phi Anh Tuan <i>Vice President of HCMC Computer Association – HCA, Director of PAT Co., Ltd</i>
	Some advanced automation models	Dr. Thomas Guidat <i>Vietnamese German University – VGU</i>

DATE	TOPIC	SPEAKER
Sep. 20	New material trend in Furniture Design 2019	Wood-based Panel Newzeland <i>Representative of the exclusive distributor of Wood-based Panel Newzeland in VN</i>
	New design trend to optimize project's works and sections	Mr Thanh Tú <i>Director of Project Management Trần Đức Home</i>
		CABINET VISION
	Machine branches to optimize the manufacturing of interior and exterior furniture	ANDERSON
	Difficulties of start-up wood-based panel project companies	Mr Thanh Tú <i>Director of Project Management Trần Đức Home</i> Mr Nguyễn Đức Hải <i>Director Công Ty TNHH Nesta</i>



Event Gallery

Thank you for joining a joyful journey with VietnamWood
Your support is always appreciated!



Concurrent with

VIETNAM
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Vietnam Wood

The 14th Vietnam International Woodworking Industry Fair

15-18 September, 2021

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