

# **POST SHOW REPORT** 15TH SAIGON INTERNATIONAL CCESSORIES SHOW 2019

Time: From 23rd to 26th May, 2019 Venue: Saigon Exhibition and Convention Center 799 Nguyen Van Linh Parkway, District 7, HCMC

**PATRON** 

**SPONSORS** 

CO-ORGANIZERS

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**MEDIA SPONSORS** 



#### **PART I. GENERAL INFORMATION**

#### **Exhibition Name**

Triển lãm Quốc tế lần thứ 15 về Ô tô – Xe máy – Xe điện & Công nghiệp Phụ trợ The 15<sup>th</sup> International Saigon Autotech & Accessories 2019

#### **Time**

From May 23rd to 26th 2019

#### Venue

Saigon Exhibition & Convention Center (SECC) No 799 Nguyen Van Linh, Dist. 7, HCMC

#### **Organizer**



Vietnam Industry Agency

– Ministry of Industry and trade



Asia Trade Fair and Business Promotion JSC (ATFA)

#### **Sponsors**



Vietnam Chamber of Commerce and Industry – VCCI



South Korea Trade Investment Promotion Agency



Korea Wellness Industry Association



MICE Corporation

#### Co – organizers



Vietnam Association for Supporting Industries – VASI



Forum Otosaigon.com



Car Audio Contest - EMMA

#### **Patron**



The United States Agency for International Development (USAID)

#### **Media Sponsors**



There are many prestigious media agencies being media sponsors for the show, including: InfoTV channel, HTV7, Vietnam Investment Review, Vietnam Economic Times, Business Forum Newspaper, "Nhip cau Dau tu" Magazine, "O to xe may" Magazine, "Xe va Doi song" Magazine, "Nghe nhin Vietnam" Magazine, "Cong nghiệp O to Vietnam" Magazine, Autonet Magazine, online newspaper and specialized automobile E-page: Otoxemay.vn, Songmoi.vn, Autovina.vn, Xedoisong.vn, Autonet.com.vn, Autodaily.vn, Cafeauto.vn, Baodautu.vn, Autopress.vn, Xe-vietnam.com, Autovn.com.vn, Xetv.vn, Otopro.com.vn, Tiepthitieudung.vn, Motosaigon.vn, Autotv.vn, Enternews.vn, Nhipcaudautu.vn, Saostar.vn, Xevathethao.vn, Welovecar.vn, Otofun.net, Otosaigon.com, Cartimes.vn, Danhgiaxe.com, Whatcar.vn, Cungcau.vn, Nhipcauthuonghieu.vn, InfoK.vn,...

#### **Service Support**















There are 07 partners who provide and support transportation and accommodation services for the show and its exhibitors and visitors, including: FastGo, Bizu Boutique Hotel, Hotel 2, Bizu Royal Hotel, Capri by Fraser Hotel, Boutique Garden Hotel, Parklane Hotel Saigon South, A&EM Hotel Group.

# **Show agenda**

Date	Time	Events		
	09:00 - 09:30	Press Conference		
	09:30 - 11:00	Opening ceremony, VIP tour		
	11:00 – 17:00	Show activities		
		Seminar on "Made in Vietnam" car – The development opportunity of		
23/5	14:00 – 16:30	the Supporting Industry within policy impacts, barriers and solutions.		
		Business matching event		
	13:00 - 17:00	Car care program: "Customer Gratitude Program of Mobile Car Care on		
		the occasion of the 15 <sup>th</sup> Saigon Autotech & Accessories".		
		Show activities		
	09:00 - 17:00	Car care program: "Customer Gratitude Program of Mobile Car Care on		
		the occasion of the 15th Saigon Autotech & Accessories".		
24/5	10:00 - 16:30	Business matching event		
	14:00 – 16:30	Seminar: "Application of intelligent technologies into services for		
		vehicle users".		
		Show activities		
		Car care program: "Customer Gratitude Program of Mobile Car Care on the occasion of the 15 <sup>th</sup> Saigon Autotech & Accessories".		
25/5	10:00 - 16:30	Business matching event		
•	09:00 – 23:00	The 4 <sup>th</sup> Car Audio Contest in Vietnam 2019 (EMMA)		
	15:30 - 16:00	Lucky draw		
	09:00 - 16:00	Show activities		
26/5		Car care program: "Customer Gratitude Program of Mobile Car Care on		
,		the occasion of the 15 <sup>th</sup> Saigon Autotech & Accessories".		
	15:30 – 16:00	Lucky draw		
	Totalize the show			

# Scale

- Total scale 5,000sqm (including 3,000sqm indoor and 2000sqm outdoor)
- Number of visitors: 12,600
- Number of exhibitors by fields: 08 car manufacturing companies; 116 spare parts,

components & accessories companies; 29 mechanical and molding companies; 18 technological and electrical devices for vehicles; 10 lubricant, gasoline, diesel additive companies; 11 tunning companies; 07 repair and car care companies.

- Number of booths by countries: 450 booths from Japan, Korea, Malaysia, Thailand, Indonesia, China, Taiwan, Singapore, USA, UAE, Vietnam.

#### **PART II. SUB-EVENTS**

#### **PRESS CONFERENCE**

Time: 09:00 - 09:30 May 23<sup>rd</sup> 2019

Venue: Main Foyer, Saigon Exhibition & Convention Center-SECC

Participants: 60 media agencies và 03 televisions

**Number of news/ articles:** More than 100 online articles, 20 paper and magazine

articles

#### **OPENING CEREMONY**

**Time:** 09:30 – 11:00 May 23<sup>rd</sup> 2019

**Venue:** Main Foyer, Saigon Exhibition & Convention Center–SECC

**Participants:** 150 guests

#### **VIPs in Grand-Opening ribbon cutting ceremony:**

- Mr. Phan The Anh Deputy Director General of Agency for Southern Affairs of Ministry of Industry and Trade
- Mr. Tran Ngoc Liem Deputy Director of VCCI HCMC
- Mr. Le Duong Quang President of Vietnam Association for Supporting Industries (VASI)
- Mrs. Thuong My An General Director of SECC
- Mr. Ronald Ashkin Program Director of USAID Linkages for Small and Medium Enterprises (LINKSME)
- Mr. Wu Mao Sung Car Materials and Maintenance Commercial Association R.O.C
- Mr. Lee Woo Rahm Director of Korea Wellness Industry Association
- Mr. Xuegen Cheng Vice General Manager of Hangzhou SFR Technology
- Mr. Henry Jackson General Manager of China and South East Asia (Tech International)
- Mr. Eric Heng Manager of Hot Engineering
- Mr. Tong Quang Phu Director of Vietnam Mobile Car Care Company Limited
- Mr. Tao Manh Chat Representative of Asia Trade Fair & Business Promotion JSC (ATFA)

# SEMINAR "MADE IN VIETNAM" CAR — THE DEVELOPMENT OPPORTUNITY OF THE SUPPORTING INDUSTRY WITHIN POLICY IMPACTS, BARRIERS AND SOLUTIONS

**Time:** 14:00 – 16:30 May 23<sup>rd</sup> 2019

Venue: Conference room, 2rd floor, Saigon Exhibition & Convention Center-SECC

Participants: 120 guests

#### **Seminar's organizers:**

- Vietnam Association of Supporting Industry (VASI)

- Asia Trade Fair and Business Promotion JSC (ATFA)

#### **Seminar agenda:**

No	Time	Duration	Content	Executor				
1	14:00 – 14:30	30	Welcoming guests	ATFA				
2	14:30 – 14:35	5	Opening remark	Vietnam Association for Supporting Industries (VASI)				
Part	Part 1: Enterprise support organization							
3	14:35 – 14:55	20	USAID support for Vietnamese enterprises to join in global chain value	Cơ quan Phát triển Quốc tế Hoa Kỳ (USAID)				
Part 2: Presentation								
4	14:55 – 15:10	15	The current situation of Vietnam's automobile supporting industries	Supporting Industry Enterprise Development Centre				
Part	Part 3: Case study							
5	15:10 – 15:35	20	Automotive and Motorcycle trend in ASEAN country and Tyre repair business investment support business growth	Tech International				
6	15:35 – 15:55	20	The significance of UL	Vietnamese enterprise				
Part	Part 4: Panel discussion							
7	15:55 – 16:25	30	Q & A	Organizing Committee				
Part 5: Summary								
8	16:25 – 16:28	3	Summary and evaluation	Organizing Committee				
9	16:28 – 16:30	2	End of the seminar	Organizing Committee				

# SEMINAR "APPLICATION OF INTELLIGENT TECHNOLOGIES INTO SERVICES FOR VEHICLE USERS"

**Time:** 14:00 – 16:30 May 24<sup>th</sup> 2019

**Venue:** Main Foyer, Saigon Exhibition & Convention Center–SECC

Participants: 120 guests

#### **Seminar's organizers:**

- Asia Trade Fair and Business Promotion JSC (ATFA)

- Asia Trade Fall and Dusiness Fromotion 33C (ATFA)								
No	Time	Duration	Content	Executor				
1	14:00 – 14:30	30	Welcoming guests	ATFA				
2	14:30 – 14:40	10	Opening remark	ATFA				
Phần 1: Case study								
3	14:40 – 15:00	20	Application of smart technology into vehicle washing	Mr. Vu Le Vinh Fouder & CTO (Technology Director) Power Steam Inc				
4	14:00 – 15:20	20	Application of smart technology into car repair	Mr. Nguyen Thanh Dam CEO Vast Group				
5	15:20 – 15:40	20	Smart batteries & electric vehicles	Mr. Nguyen Ngoc Minh CEO Powercentric				
6	15:40 – 15:55	15	Lubricant/oil additive using Nano Diamond technology	<b>Mr. Hoang Tien Lap</b> CEO Motorlife Hoang Phu				
Part	Part 2: Panel discussion							
7	15:55 – 16:25	30	Q & A	Technology & Technical Experts				
Part	Part 3: Conclusion							
8	16:25 – 16:30	5	Summary	ATFA				

#### **BUSINESS MATCHING**

**Time:** 14:00 – 16:30 May 23<sup>rd</sup> 2019

 $10:00 - 16:30 \text{ May } 24^{\text{th}} - 25^{\text{th}} 2019$ 

**Venue:** VIP Room Saigon Exhibition & Convention Center – SECC

**Number of enterprises: 300** 

07 sessions:

Session 1: Vehicles

Session 2: Spare parts, components and accessories

Session 3: Mechanical and Molding products

Session 4: Lubricant – Gasoline/ Diesel Additive

Session 5: Technological and Electrical Devices for Vehicles

Session 6: Tunning products and toys for vehicles

Session 7: Repair and car care products

#### **VIETNAM CAR AUDIO CONTEST 2019 (EMMA)**

Organizer: Forum Otosaigon and ATFA

**Time:** 09:00 – 23:00 Saturday, May 25<sup>th</sup> 2019

**Venue:** Hall A1, Front yard, SECC

Number of cars: .....

Format:

**Detail results:** 

#### PART III. COMMUNICATION

#### **PRESS RELEASE**

#### Press release phase 1

- Time: December 12th 2018

- Number of media agencies: 25

Number of news / articles: 40

#### **❖** Press release phase 2

Time: March 18<sup>th</sup> 2019

Number of media agencies: 30

- Number of news / articles: 50

#### ❖ Press release phase 3

Time: May 15<sup>th</sup> 2019

- Number of media agencies: 20

- Number of news / articles: 30

#### Press release phase 4

Time: May 23<sup>rd</sup> 2019

- Send press releases to 60 media agencies and 03 televisions

- Number of news / articles: More than 100 online articles, 20 paper and magazine articles

Number of televisions: 03 including: INFO TV, HTV7, VITV

#### **PRESS ADS**

#### Advertisements on newspaper/ magazines

18 advertising periods in 08 magazines: Automobile Industry Magazine, Vietnam Investment Review, "Nhip cau Dau tu" Magazine, Car and Life Magazine, "O to xe may" Magazine, Business Forum newspaper, Vietnam Economic Times, Nghe nhin Magazine.

#### Advertising banners on website

Upload banners on 35 websites: Xedoisong.vn, Autovina.com, Autodaily.vn, Cafeauto.vn, Autonet.com.vn, Otoxemay.vn, Autopress.vn, Baodautu.vn, Xe-vietnam.com, Autovn.com.vn, Xetv.vn, Otopro.com.vn, Tiepthitieudung.com, Songmoi.vn, Motosaigon.vn, Autotv.vn, Enternews.vn, Xevathethao.vn, Welovecar.vn, Otofun.net, Cungcau.vn,

Nhipcauthuonghieu.vn, Danhgiaxe.vn, InfoK.vn, Cartimes.vn, Whatcar.vn, Nhipcaudautu.vn, Otosaigon.com, Dantri.com.vn, Vneconomy.vn, Autopro.com.vn









#### \* Advertising on television

#### • Title running on television

- Time: May 12<sup>th</sup> and May 19<sup>th</sup> 2019

- Title running on "In the world of cars" program - HTV7





#### Pop-up

- Duration: 5 seconds

- Time: May 13<sup>th</sup>, May 15<sup>th</sup>, May 17<sup>th</sup>, May 20<sup>th</sup>, May 22<sup>nd</sup>

#### Title running on INFOTV channel





#### **DIGITAL COMMUNICATIONS**

#### Website:

Update information about the exhibition

Accessing and following: 35,112

#### Email marketing

Quantity: more than 100,000 emails

Characteristics of database: ATFA's database, send email directly

Execution time: 30 times (from December 2018 to May 2019)

#### ❖ Facebook Fanpage

Follower: 14,760

Interaction and reach: 238,312

#### **VISUAL ADVERTISEMENTS**

#### **❖ Street Banner**

Venue: Ho Chi Minh city and Industrial Zone in neighboring areas

Quantity: 40 banners

Execution time: 1 week







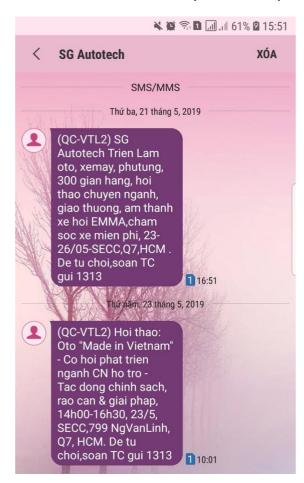


#### Text message

Quantity: 60,000 messages

Frequency: 01 time/ 01 subscriber

Execution time: From May 21st to May 25th 2019





#### Leaflets

Quantity: 80,000

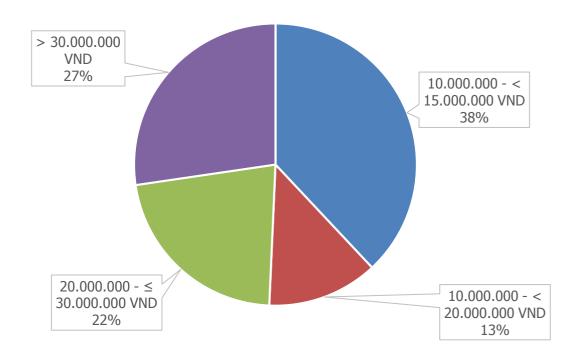
Form: Clipped with newspapers/ magazines, commercial center, automobile showroom,

furniture and auto part stores

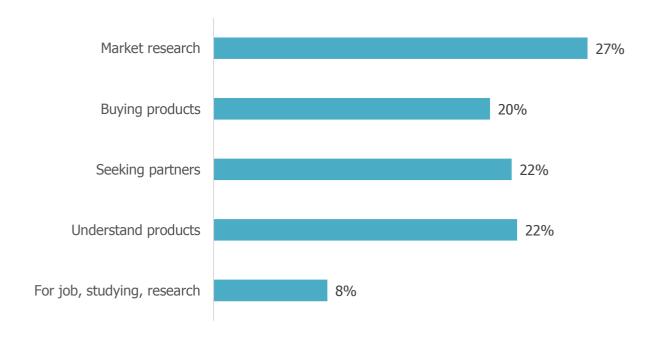
# **PART IV. SURVEY**

#### **Visitors**

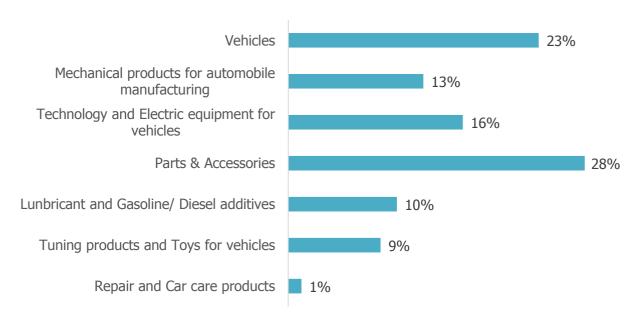
**Average monthly income:** 355 responses



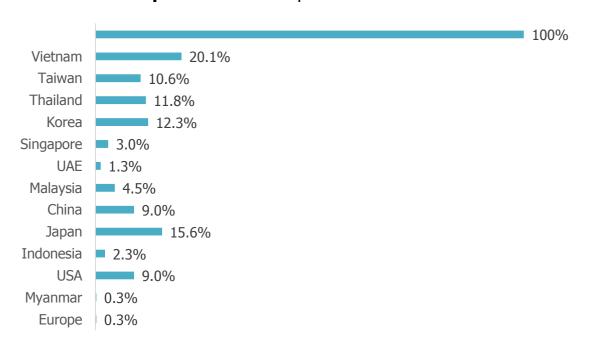
# **Visiting purpose:** 378 responses



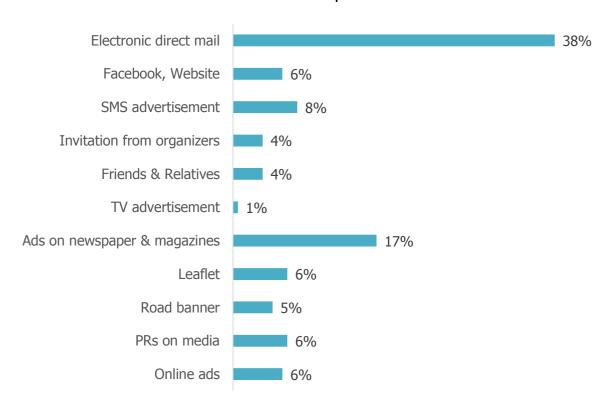
#### **Interested products:** 325 responses



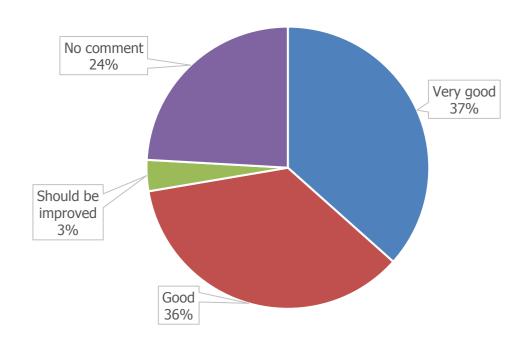
#### Interested countries' products: 398 responses



# **Source of exhibition information:** 340 responses

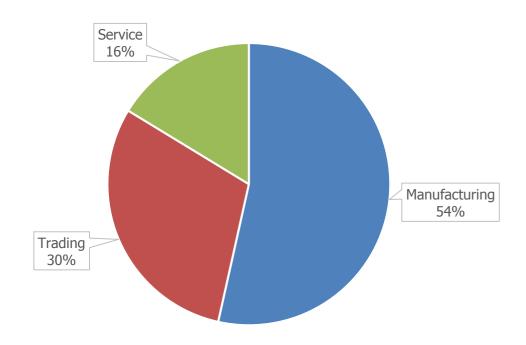


# **General evaluation:** 336 responses

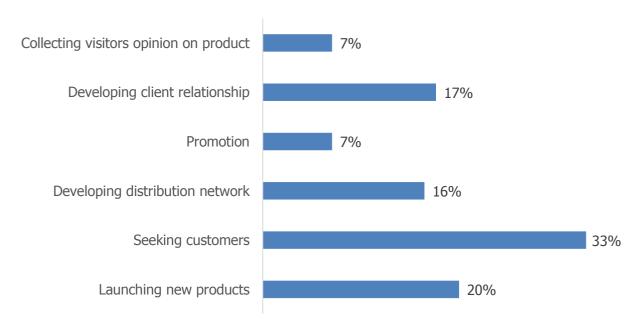


#### **Exhibitors**

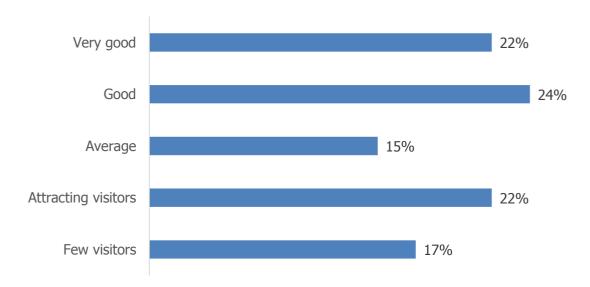
Field: 32 responses



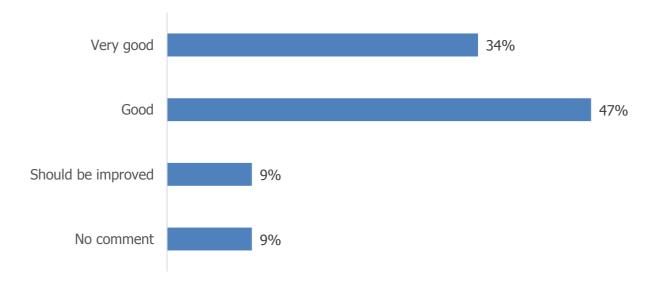
# **Exhibiting purposes:** 32 responses



# **Exhibition Effectiveness:** 32 responses

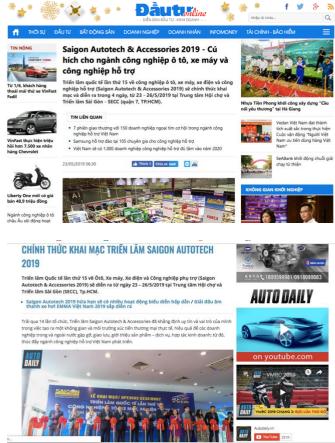


# **Organizer's service:** 32 responses



#### **PART V: SHOW IN PICTURES AND ON PRESS**

#### 1. Show on press





TIỆU ĐIỂM - Nguyễn Hữu Linh - Dịch tả heo châu Phi - Nhật Cường - Giá USD - Huawei - Phim "Vợ ba" - kết quả xố số - Tin tức



#### Saigon Autotech 2019: Bức tranh phản ánh ngành công nghiệp hỗ trợ ô tô VN







# 2. Show Pictures

# Overview of Saigon Autotech 2019













# Press hour, Opening Ceremony and VIP Tour

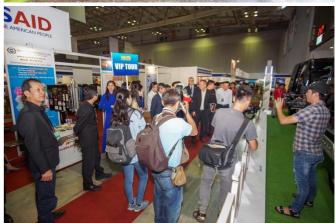




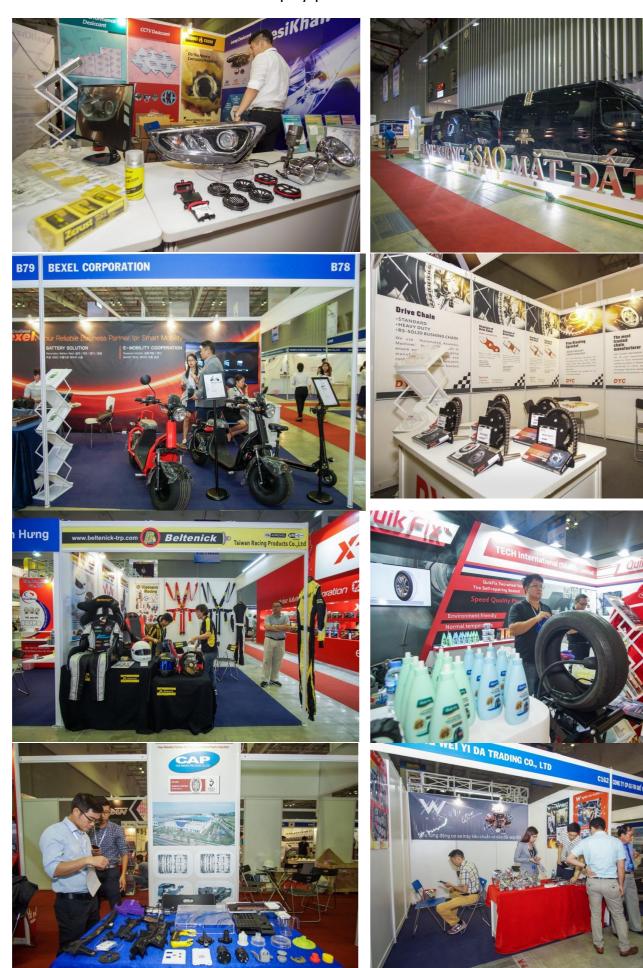








# Display products at the exhibition



# Booths at Saigon Autotech 2019

















Seminar: "Made in Vietnam" Car – Development Opportunity for the Supporting Industry within the policy impacts, barriers and solutions.

















# Workshop: "Application of intelligent technologies into services for vehicle users"













# The 4th Car Audio Contest in Vietnam (EMMA 2019)

















Car care program: "Customer Gratitude Program of Mobile Car Care on the occasion of the  $15^{\rm th}$  Saigon Autotech & Accessories"







# **THANK YOU & SEE YOU AGAIN**



May, 2020

